

PMI: Un nuovo modo di lavorare nell'era digitale

*Microsoft House, Milano
27 Giugno 2019*



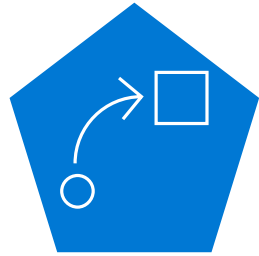
Gli strumenti di produttività per le PMI

-
- Luba Manolova, *Direttore della Divisione Microsoft 365*



Elementi chiave per un'azienda moderna

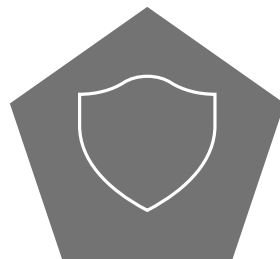
Soluzioni complete, integrate e sicure pensate per le piccole imprese



Innovativa



Produttiva



Sicura



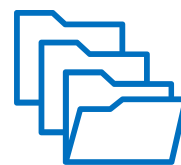
Le sfide tecnologiche affrontate oggi dalle Piccole e Medie Imprese



Mantenere
la tecnologia
aggiornata



Forza lavoro
distribuita e
mobile



Protezione dei
dati sensibili



Minacce
informatiche e
phishing



Microsoft 365

Una soluzione completa, semplice ed intelligente per gestire e far crescere il proprio business in modo sicuro



Fare di più



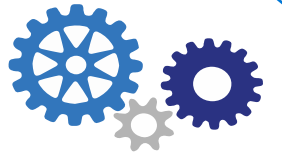
Lavorare meglio insieme



Far crescere il business



Proteggere i dati



Gestire in modo semplice

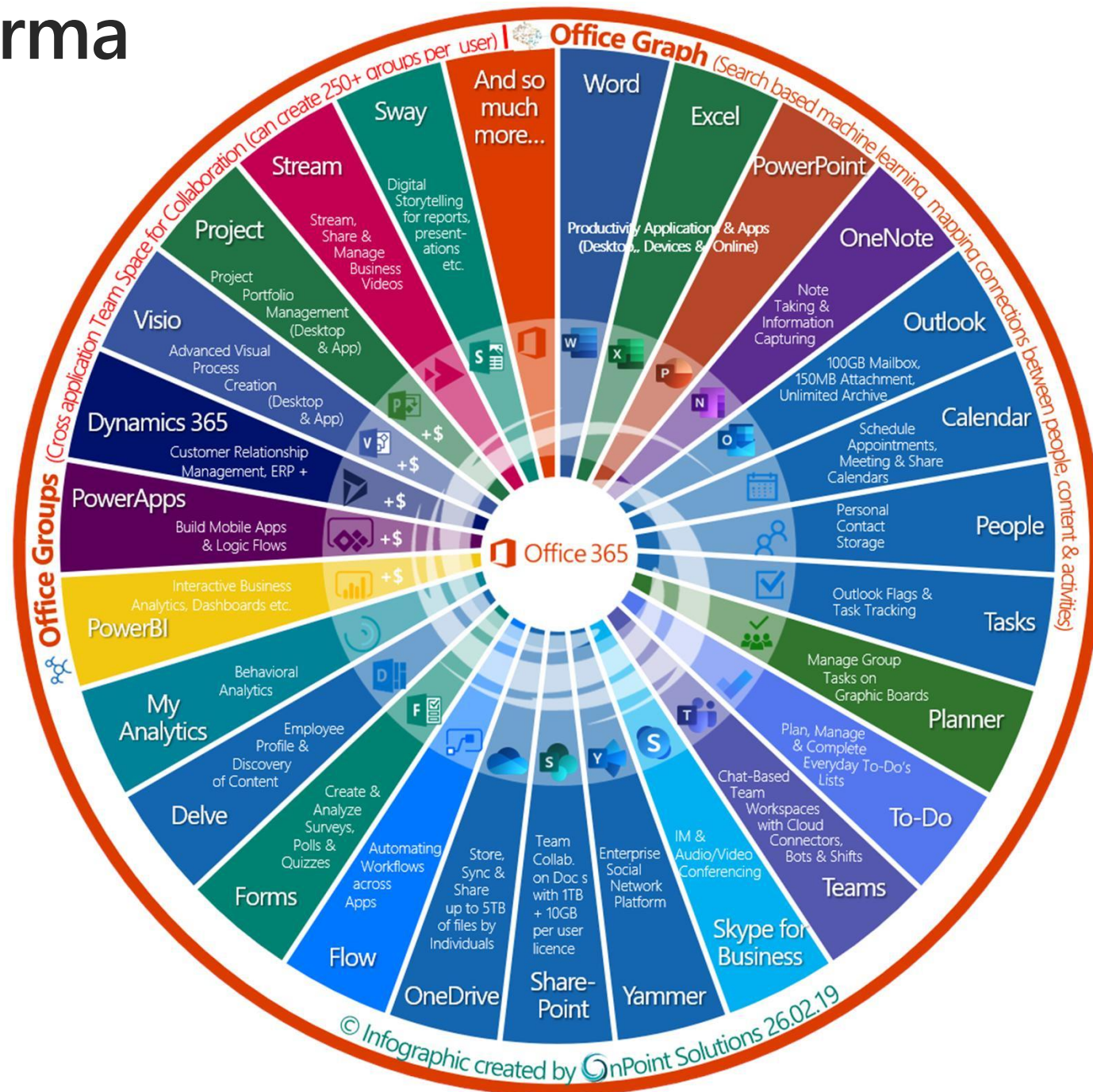


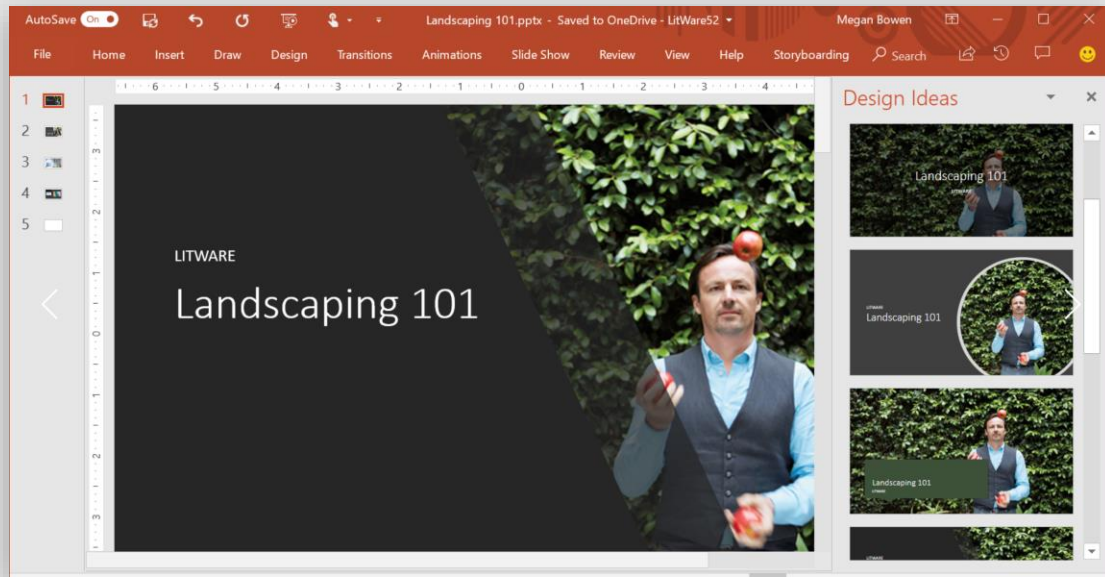
Office 365, Windows 10, Enterprise Mobility + Security + AI

La Potenza della Piattaforma



Applicazioni ad hoc
Finance
HR / IT
Percorso di carriera
Comunicazione
Collaborazione f
Condivisione di documenti
Coordinamento degli eventi
Innovazione
Mobilità interna
Apprendimento
Gestione dei progetti
Competenze e sviluppo
Analisi del luogo di lavoro e molto altro ancora...





Fare di più



Creare contenuti con **strumenti intelligenti** costruiti per Office che ami e conosci



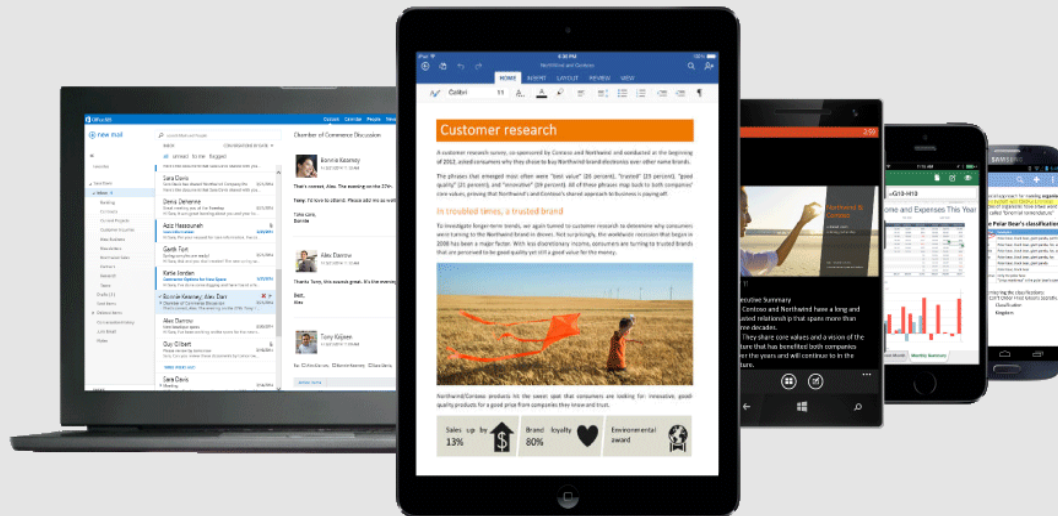
Lavorare dove vuoi con email e calendario studiati per le enterprise



Tenere sotto controllo il tuo lavoro con **accesso ai tuoi file** grazie all'archiviazione online



Lavorare efficientemente grazie all'**integrazione ad altre applicazioni** e soluzioni usate giornalmente



Aumentare le capacità con l'AI

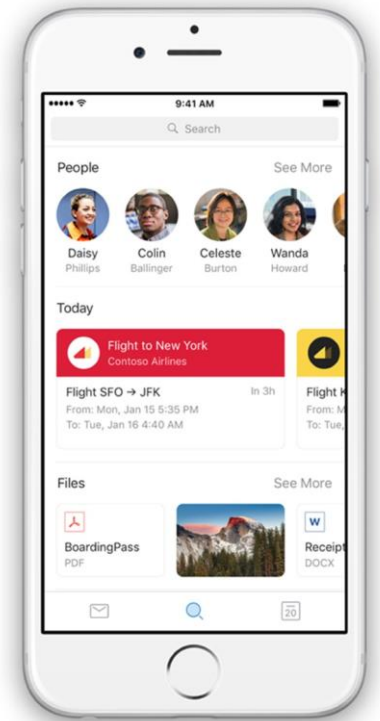
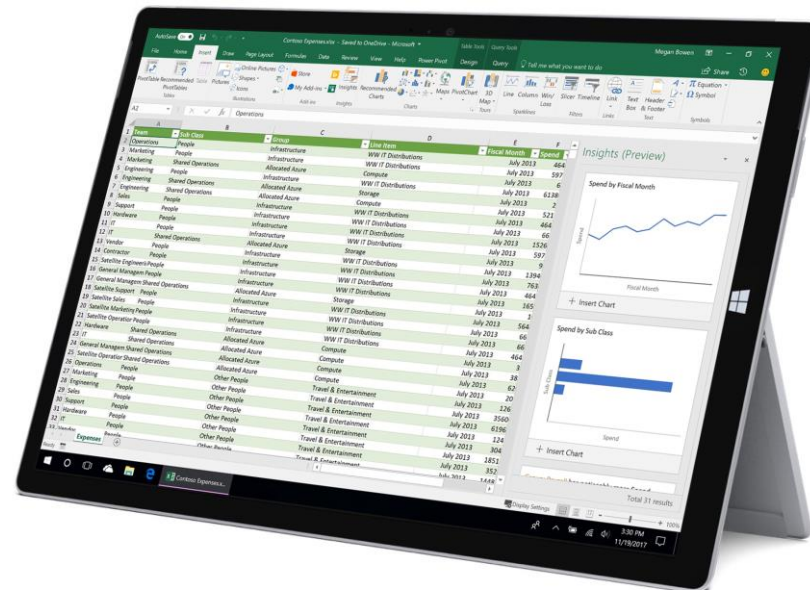
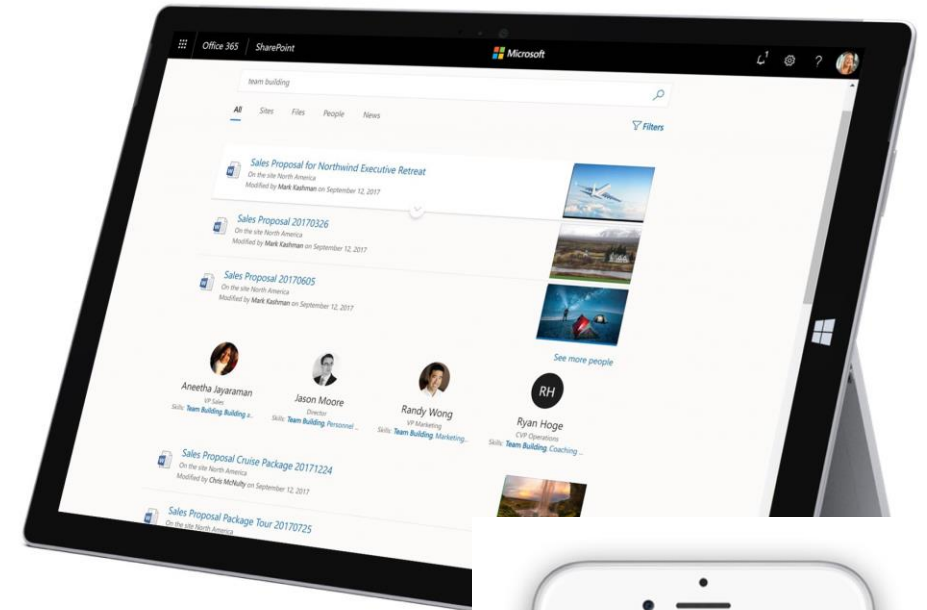
Trovare contenuto rilevante per il tuo business

Modificare presentazioni e documenti in poco tempo

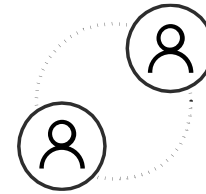
Analizzare dati complessi con Excel

Posta e calendario sempre a portata di mano

Proteggere il tuo business e i tuoi dati sensibili



Far crescere il business



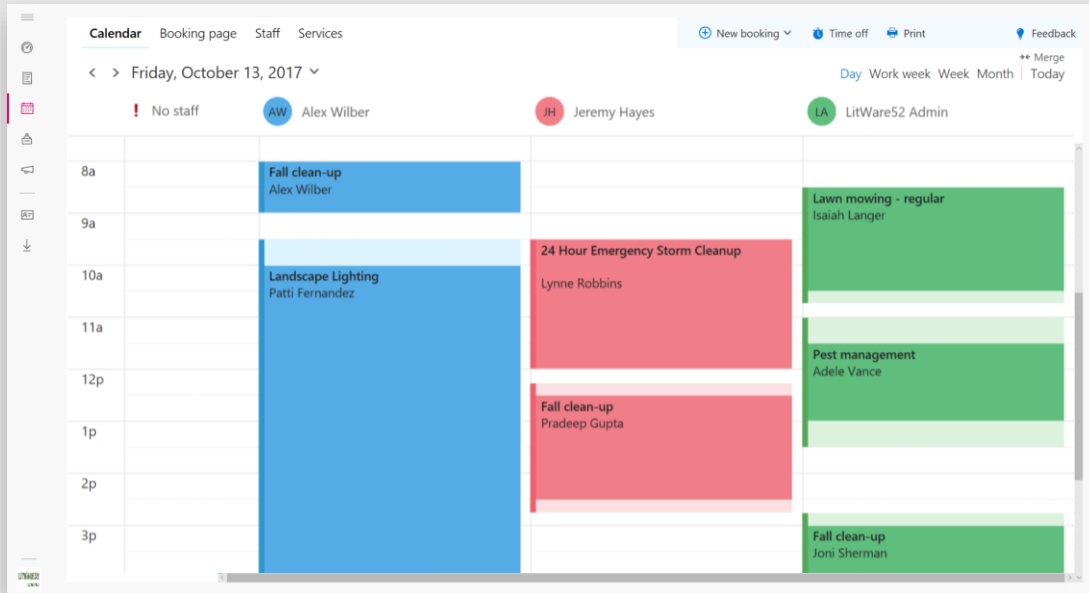
Migliorare le relazioni con i clienti grazie a uno **strumento di CRM** integrato direttamente in Outlook

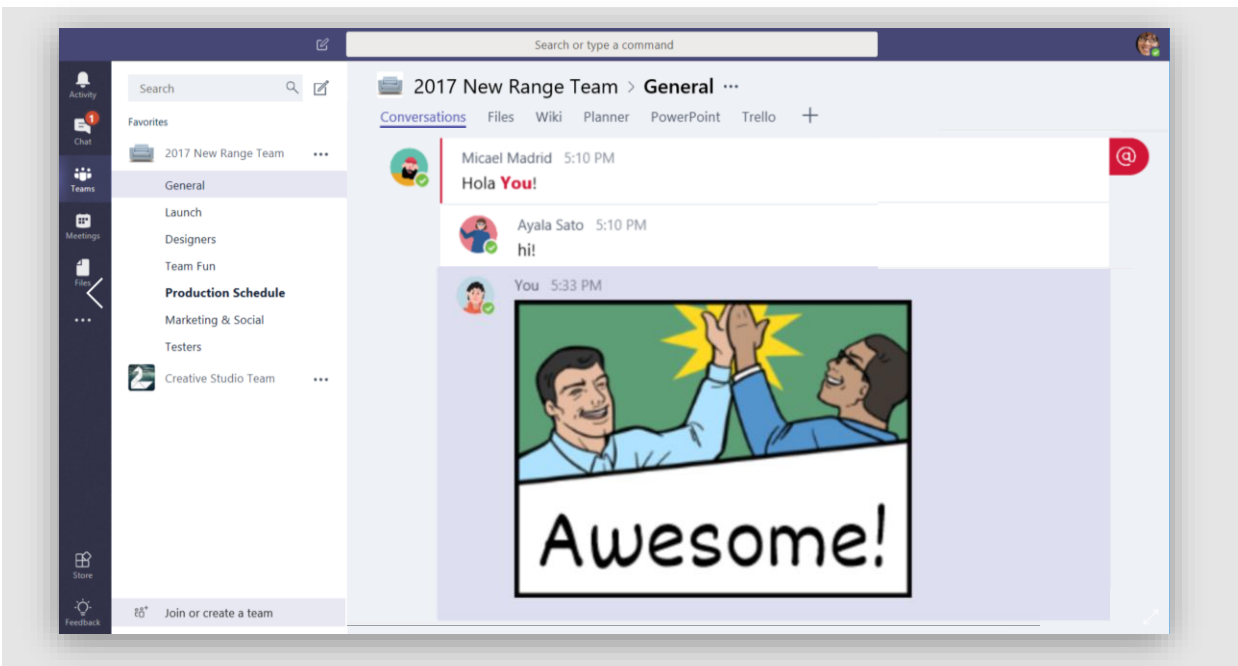


Pianificare e gestisci gli appuntamenti con i clienti con **Bookings**

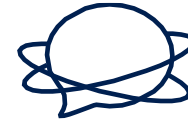


Ottimizzare i processi aziendali con **Planner**





Lavorare meglio insieme



Riunire squadre e risorse, **tutte in un unico luogo**



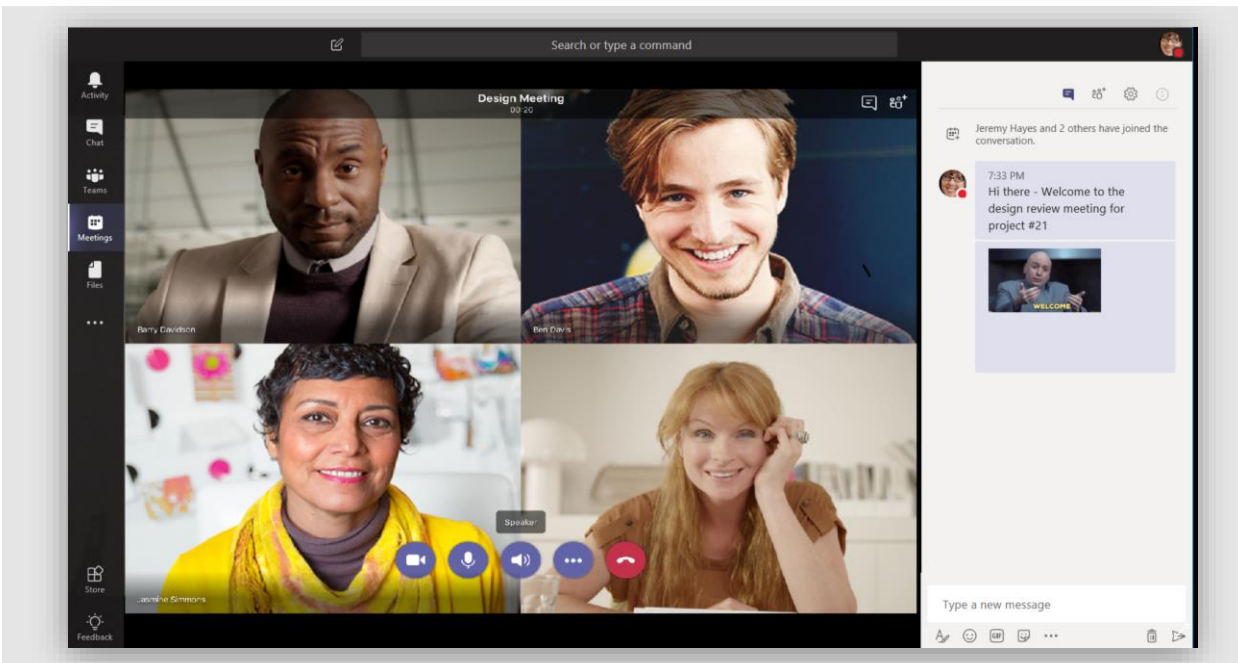
Connessione con **clienti, colleghi e fornitori**



Lavorare ovunque da **qualsiasi dispositivo**

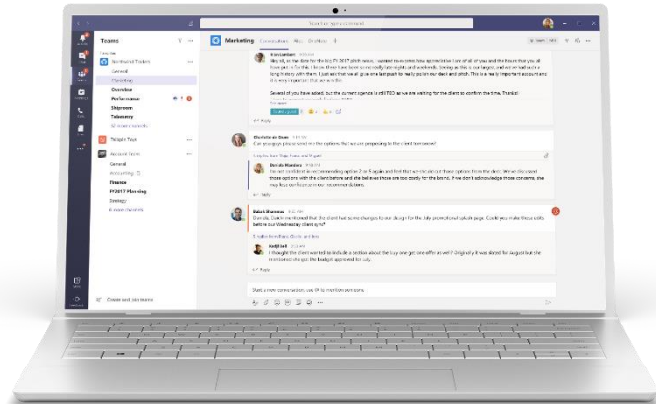


Organizzrea **meeting online** per svolgere il lavoro in tempo reale



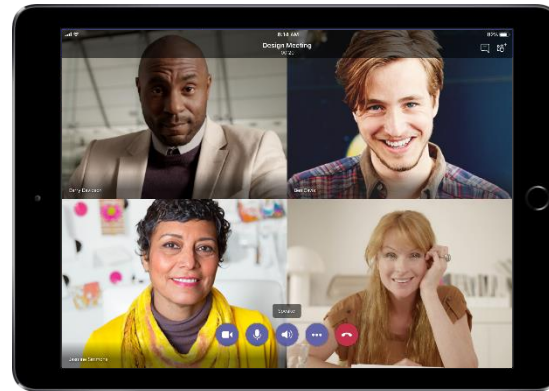
Offerta multi-device

Desktop



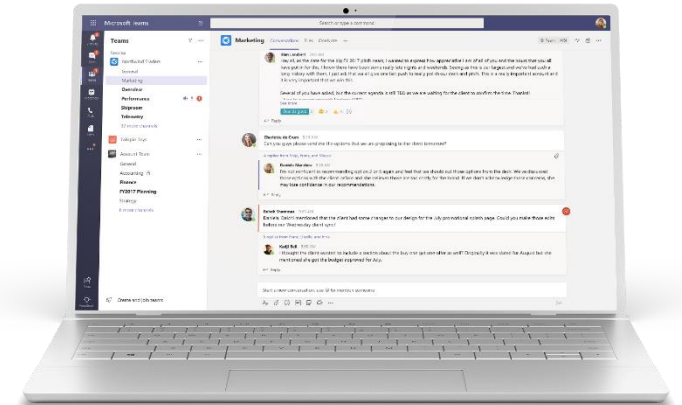
 Windows 7+

Mobile



iPad

Browsers



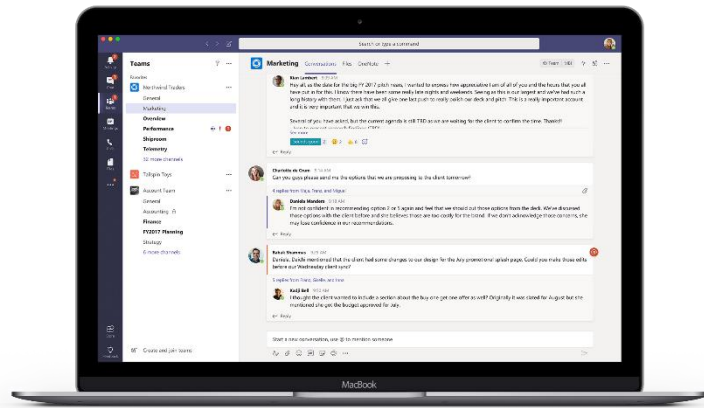
Edge



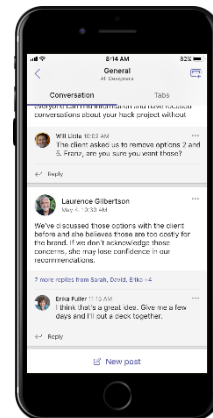
Chrome



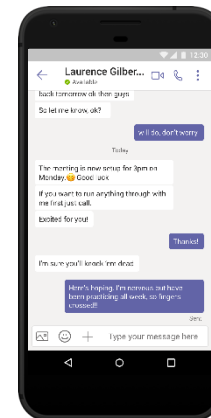
Firefox



 OS X 10.10+



iPhone



Android

Dispositivi pensati per le PMI



Surface Go



Surface Pro



Surface Laptop



Surface Book



Surface Studio



Surface Hub



Il 43% degli attacchi informatici è rivolto alle PMI

Salvaguardare i dati



Proteggi la tua azienda da minacce esterne e perdite di dati

Protezione dalle minacce



Protezione da perdite di dati



Controllo accesso ai dati



Aumentare le capacità con l'AI

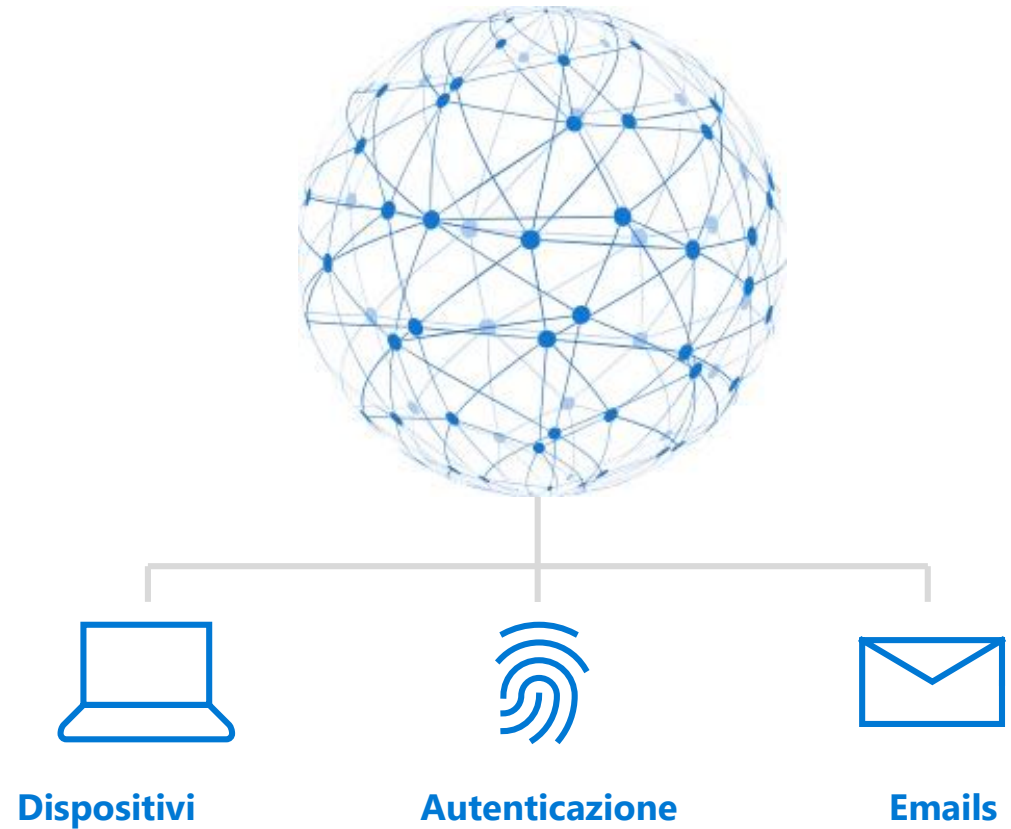
Trovare contenuto rilevante per il tuo business

Modificare presentazioni e documenti in poco tempo

Analizzare dati complessi con Excel

Posta e calendario sempre a portata di mano

Proteggere il tuo business e i tuoi dati sensibili



Una famiglia di prodotti per la produttività pensata per il Business

€ 4,20

per utente/mese
(impegno annuale)

Office 365 Business
Essentials

ACQUISTA ORA

€ 10,50

per utente/mese
(impegno annuale)

Office 365 Business
Premium

ACQUISTA ORA

€ 16,90

per utente/mese
(impegno annuale)

Microsoft 365
Business

ACQUISTA ORA

Gsuite per le PMI | Piani e prezzi

Basic

Suite professionale per l'ufficio con 30 GB di spazio di archiviazione

€5.2

EUR / utente / mese

INIZIA LA PROVA GRATUITA

Business

Suite per l'ufficio ottimizzata, con spazio di archiviazione illimitato

€10.4

EUR / utente / mese

INIZIA LA PROVA GRATUITA

Comunica

Email aziendale con Gmail

Riunioni video e voce

Messaggistica sicura per i team

Calendari condivisi

Crea

Documenti, fogli di lavoro e presentazioni

Accedi

30 GB di spazio di archiviazione su cloud

Comunica

Email aziendale con Gmail

Riunioni video e voce

Messaggistica sicura per i team

Calendari condivisi

Crea

Documenti, fogli di lavoro e presentazioni

Ambiente di sviluppo low-code per le applicazioni

Accedi

Spazio di archiviazione su cloud illimitato (o 1 TB per utente se gli utenti sono meno di 5)

Ricerca intelligente in tutti i prodotti G Suite con

CORCOM Digital Economy Telco Industria 4.0 PA Digitale Finance Videointerviste P

GLI AUMENTI

Google, rincari per G Suite Basic e Business: prezzi a +20%

Home > Digital Economy

Puntoinformatico

TREND I/O 2019 BUILD 2019 EDGE ALEXA 5G STADIA STREAMING CHROME Tutti gli speciali >

Software Cloud

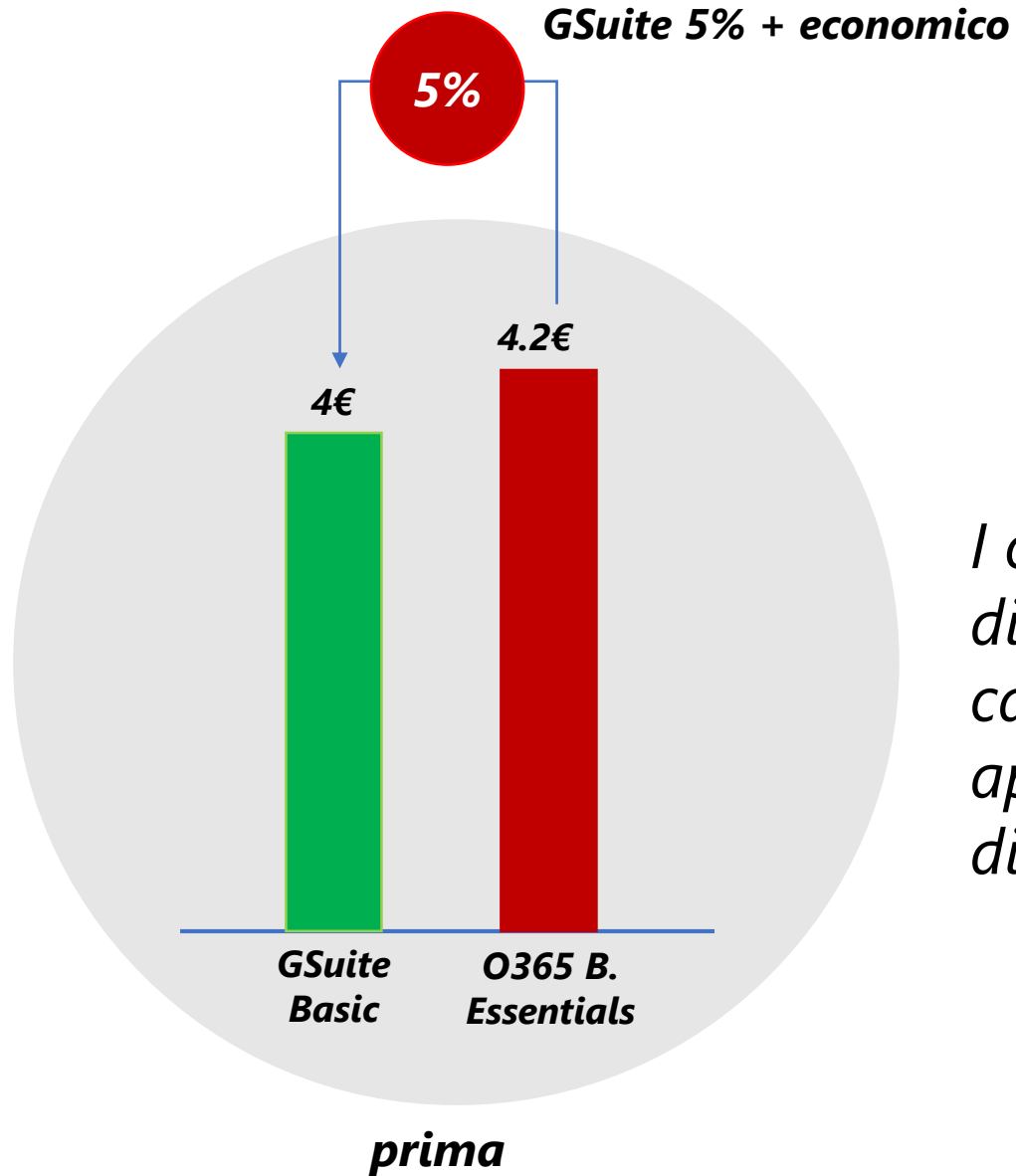
Google aumenta i prezzi di G Suite Basic e Business

GERARDO ORLANDIN
GOOGLE

17 GEN 2019 - 18:04
COMMENTI

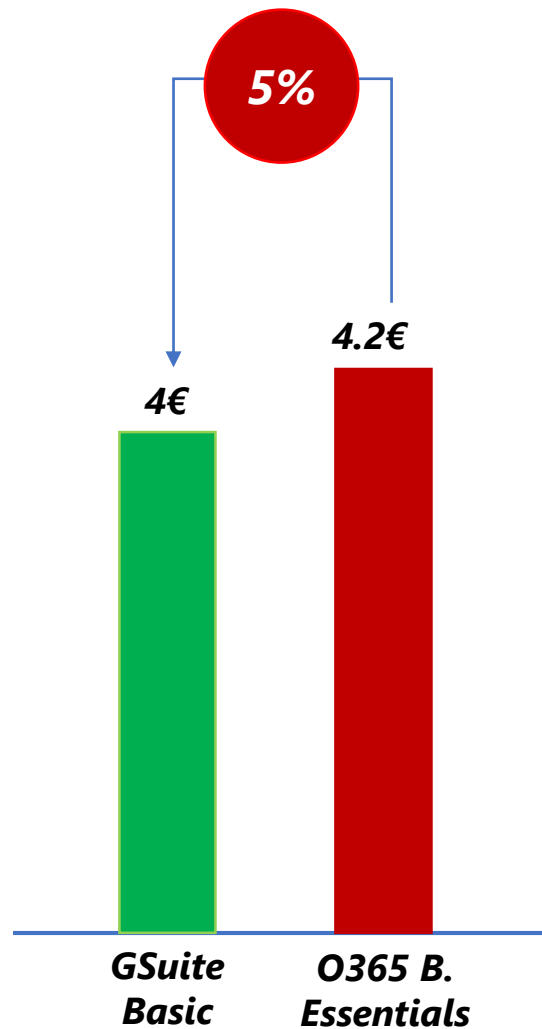
Google aumenta i prezzi di G Suite Basic e Business Edition per la prima volta dal lancio

Comparazione | Gsuite Basic vs O365 Business Essentials

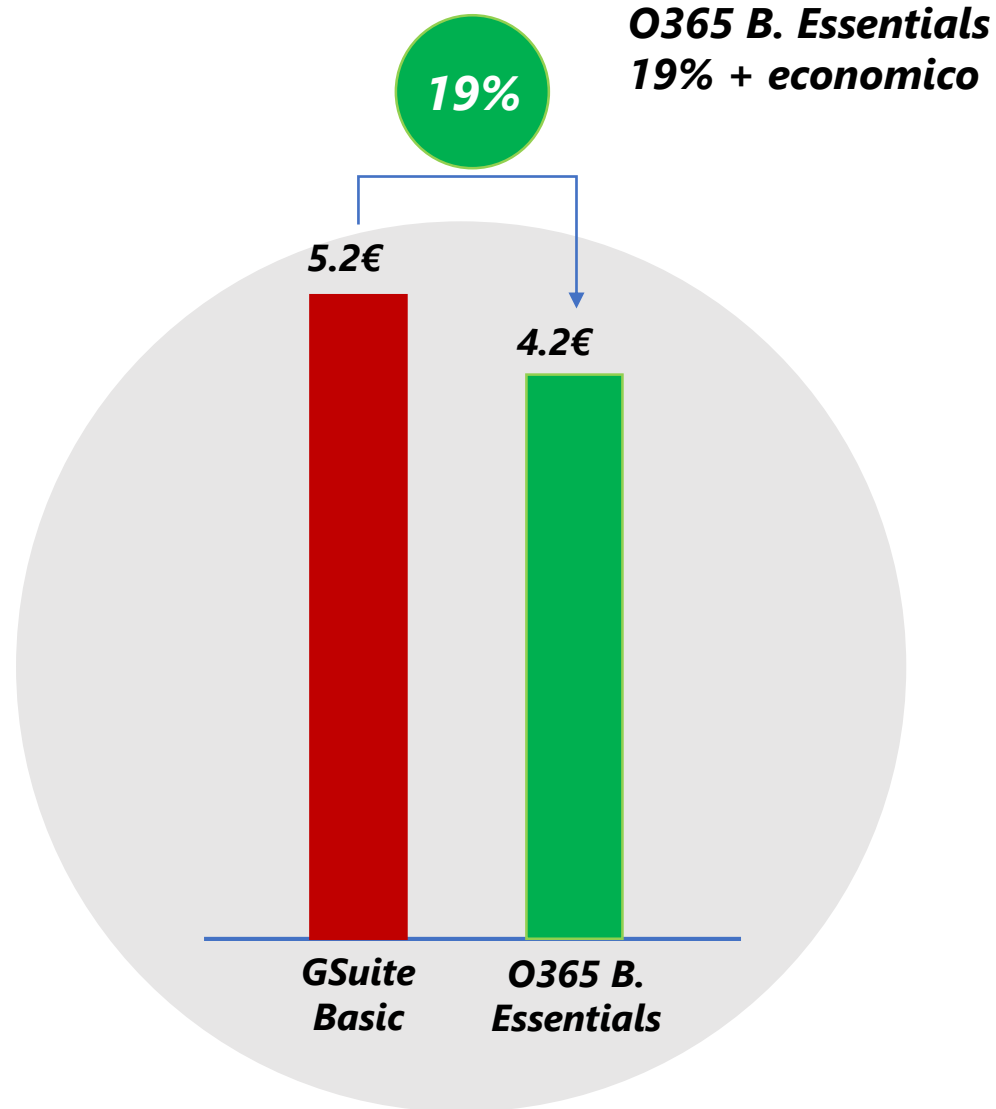


I clienti il cui obiettivo è l'implementazione di soluzioni "a buon mercato", con solo il calendario sincronizzato e che non apprezzano a pieno il valore delle soluzioni di produttività

Comparazione | Gsuite Basic vs O365 Business Essentials



Prima



Dopo

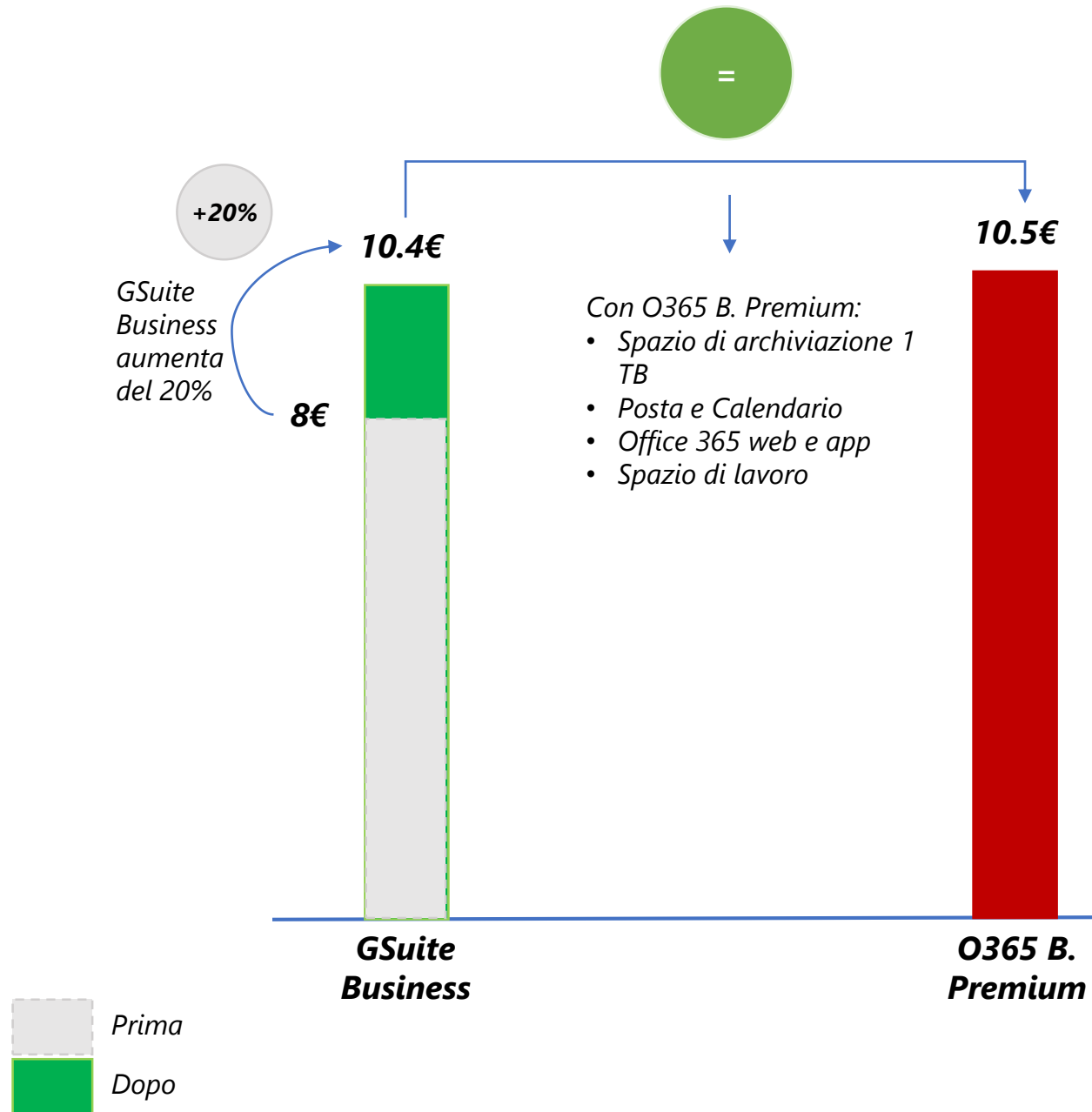
L'incremento di prezzo di **Gsuite** è del **25%** e con **O365 Business Essential** hanno un risparmio del **19%**

Migrando a O365 BE:

- 19% di risparmio vs Gsuite
- + Spazio online (50 GB + 1TB vs 30 GB)
- Office online

Oltre alla posta sincronizzata, calendario sincronizzato, ecc.

Compravione | Gsuite Business vs. O365 Business Premium



Office365 B. Premium: Stesso prezzo, più servizi

L'incremento di prezzo di **Gsuite** è **del 20%**

Migrando a O365 Business Premium:

- Office su 5 PC o MAC, in 5 Tablet (Windows, iPad e Android) e 5 telefoni
- Microsoft Teams che include chat, file condivisi, gruppi di lavoro
- Soluzioni pensate per le PMI (Outlook Customer Manager, Bookings, Shifts etc)

Oltre alla posta sincronizzata, calendario sincronizzato, ecc.

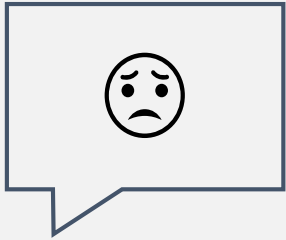
Perché O365 Business Premium vs. G Suite Business

- Ogni utente può installare Office su 5 PC o MAC, in 5 Tablet (Windows, iPad e Android) e 5 telefoni. In questo modo gli utenti possono lavorare come preferiscono
- Condivisione di file grazie a 1 TB in OneDrive e SharePoint e alla mailbox 50 GB per utente e agli allegati fino a 150 MB, con indirizzo di dominio e-mail personalizzato.
- Soluzioni che facilitano la collaborazione: **Microsoft Teams che include chat, file condivisi, gruppi di lavoro** nello stesso spazio, tra cui **Conferenze online con audio e video utilizzando lo schermo condiviso con un click e videoconferenza HD con registrazione**.
- Sviluppo di applicazioni per dispositivi mobili e Web: crea e pubblica rapidamente applicazioni aziendali personalizzate per dispositivi mobili e Web con PowerApps.
- Solo O365 Business Premium offre un set aggiuntivo di applicazioni aziendali e servizi:
 - Gestione dei clienti con **Outlook Customer Manager**.
 - Gestisci e pianifica gli appuntamenti dei tuoi clienti con **Microsoft Booking**
 - Automatizza il flusso di lavoro tra applicazioni e servizi per ricevere notifiche, sincronizzare file, raccogliere dati e molto altro ancora con **Microsoft Flow**, senza la necessità di programmare nulla.
 - Gestisci e pianifica con **Microsoft Planner** che consente ai team di creare piani di lavoro, organizzare e assegnare compiti, condividere file, chattare.
 - Gestisci i tuoi dipendenti con **Microsoft StaffHub** che consente la pianificazione di turni, la creazione e l'amministrazione di compiti

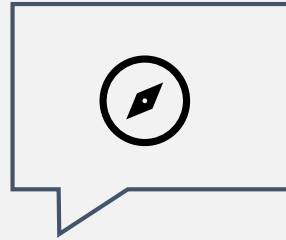
	G Suite Business 10,4€ user/month	Office 365 Business Premium 10,5€ user/month
Productivity applications		
Word, Excel, PowerPoint, OneNote & Outlook		•
Publisher & Access (PC only)		•
Browser-based productivity apps	•	•
Office apps for iOS and Android devices	•	•
Automatic new feature updates	•	•
Business applications		
Customer relationship manager		•
Online customer scheduling		•
Create automated workflows with Microsoft Flow		•
Collaboration services		
Business-class email, calendar and contacts	•	•
Meet online w/ screen-sharing, audio and HD video	•	•
A hub for teamwork	•	•
Task management for teams		•
Staff scheduling and shift management		•
Document storage		
Office document versioning and history	•	•
File storage and sharing with 1Tb per user	•	•
Document co-authoring and file sync	•	•
Support		
24x7 web and phone support included	•	•
99.9% financially-backed uptime guarantee	•	•
Deployment support for 150+ seats via FastTrack		•

Office 365, Microsoft 365, Business Premium, Essentials, E3...

Ci sono tante opzioni...



"Sono confuso"



"Non so da dove cominciare"



"È difficile formare la mia forza vendite"



"Ho bisogno di essere più concreto con i miei clienti"



"Non avete una semplice guida per aiutarmi a capire l'offerta più adatta per i miei diversi tipi di clienti?"

Vediamo la SKU più adatta per ogni cliente

	Soluzione esistente	Dovrebbe passare a..	Valore della SKU
1	Office 365 Business Premium Office 365 + other security vendors	Microsoft 365 Business	<ul style="list-style-type: none">• Sicurezza & device management• Soluzioni integrate a 16,90 euro/mese
2	Office perpetual (e.g. Office 2010) Windows 7	Microsoft 365 Business Office 365 Business Premium	<ul style="list-style-type: none">• Opportunità di modernizzare il proprio PC, anche in virtù della fine del supporto per Office 2010 & Windows 7
3	Google Compete Mobile-first environment Email only	Office 365 Business Premium	<ul style="list-style-type: none">• Opportunità di aumentare la propria produttività con OneDrive, Office e Teams

martedì 15 gennaio 2019 di Michele Nasi 18729 Letture



Windows 7, fine del supporto a inizio 2020: cosa fare



Manca poco al ritiro di Windows 7: il sistema operativo non sarà più supportato a partire dal 14 gennaio 2020. Cosa succederà dopo tale data e come non farsi trovare impreparati.



Tutti i software, prima o poi, raggiungono il loro "fine vita". Microsoft chiarisce [in questa pagina](#) le principali date che hanno a che fare con il supporto *mainstream* ed *extended* delle varie versioni dei suoi sistemi operativi. Inoltre, effettuando una ricerca [a questo indirizzo](#) è possibile raccogliere informazioni sulle politiche di aggiornamento di qualunque software Microsoft.

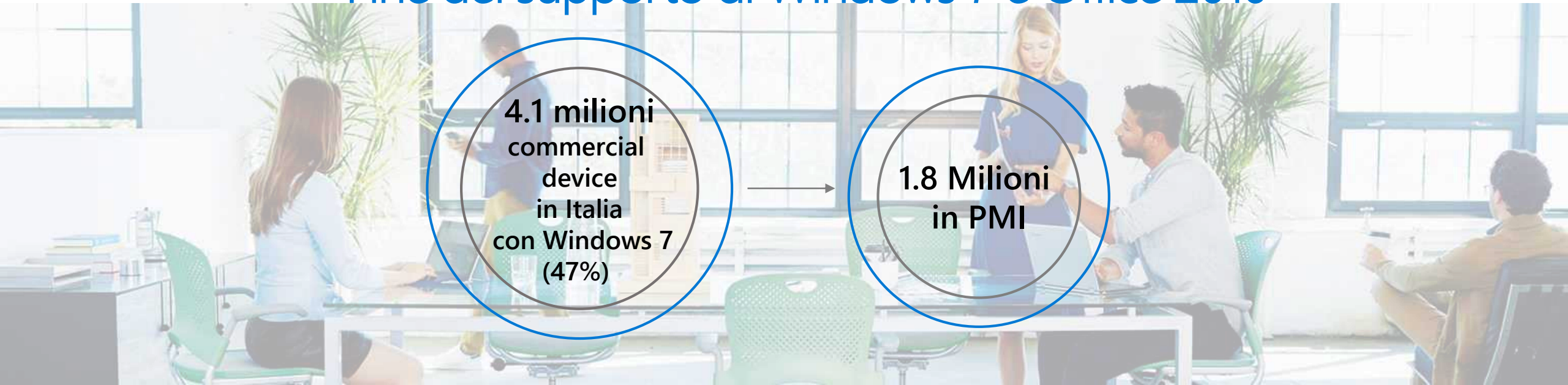
Microsoft 365 è una buona opportunità per accelerare l'appetito per la sicurezza e la migrazione a Windows 10



Con M365 aggiungi da Windows 7, 8 e 8.1 Pro a Windows 10.

Perché è importante Migrare al Cloud?

Fine del supporto di Windows 7 e Office 2010



Il **14 gennaio 2020**, **Windows 7** uscirà dal supporto

Il **13 Ottobre 2020** **Office 2010** uscirà dal supporto

Per essere sempre protetti ed aggiornati con le ultime funzionalità

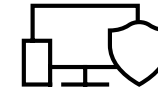
Compare Office 365 and Microsoft 365

	Office 365 Business Premium \$12.50 USD/user/mo.	Microsoft 365 Business \$20 USD/user/mo.
Devices per license	5 PCs or Macs ,5 tablets & 5 mobile devices	5 PCs or Macs ,5 tablets & 5 mobile devices
Productivity applications		
Premium versions of Word, Excel, PowerPoint and Outlook. OneNote: access to additional OneNote features (features vary)	•	•
Publisher & Access (PC only)	•	•
Office apps for iOS and Android devices	•	•
Automatic new feature updates	•	•
Business applications		
Customer relationship manager built into Outlook	•	•
Self-service online customer scheduling	•	•
Create automated workflows with Microsoft Flow	•	•
Collaboration services		
Online meetings w/ screen sharing, audio and HD video	•	•
A hub for teamwork with Microsoft Teams	•	•
Task management for teams with Microsoft Planner	•	•
Business-class email, calendar and contacts	•	•
Document storage		
Office document versioning and history	•	•
File storage and sharing with 1TB per user	•	•
Document co-authoring and offline sync	•	•
Device management		
Securely manage data on Windows, macOS, iOS, & Android		•
Self-service PC deployment with Windows Autopilot		•
Simplified controls to manage Windows 10 Pro PCs		•
Advanced Security Features		
Helps protect your business from malware		•
Information Protection policies help control & manage data access.		•
Controls to protect company data on personal mobile devices		•
Preservation, Compliance & Archiving capabilities w/ continuous backup		•
Support		
24x7 web and phone support included	•	•
Deployment support with purchase of 150+ seats via FastTrack	•	•
99.9% financially-backed uptime guarantee	•	•



Office 365

- Office Applications**
Word, Excel, PowerPoint, Outlook, and more
- Online Services**
Exchange, OneDrive (1TB), Teams, and more
- Advanced Services**
Exchange Online Archiving



Advanced Security

- External Threat Protection**
Office 365 ATP
Multi-Factor Authentication
Enforce Windows Defender to be on
- Internal data leak prevention**
Enforce Bitlocker to be turned on
Data Loss Prevention
Azure Information Protection



Device management

- Device management**
Microsoft Intune
Windows 10 Credential guard
SSO > 10 apps
- Deployment assistance**
Windows AutoPilot
Auto-installation of Office apps
AAD Auto-enroll



Learn more about Office 365 and Microsoft 365 at <http://www.office.com/business>.

Partner Case History & Sessione di demo

-
- *Fabrizio Valieri, NetVisory*
 - *Rossano Vignati, Partner Technology Strategist*



NetVisory nasce nel 2008 come compagnia di consulenza nell'area dei servizi Cloud e della Digital Transformation.

I nostri consulenti collaborano giornalmente con il Management delle aziende nostre partner, per ottimizzare e razionalizzare i processi di business e le risorse disponibili, ottenendo il massimo profitto al giusto costo.

Scopo primario è quello di essere **parte integrante del nostro cliente** e condividerne gli obiettivi di business.

Due sedi operative: Milano, Roma.

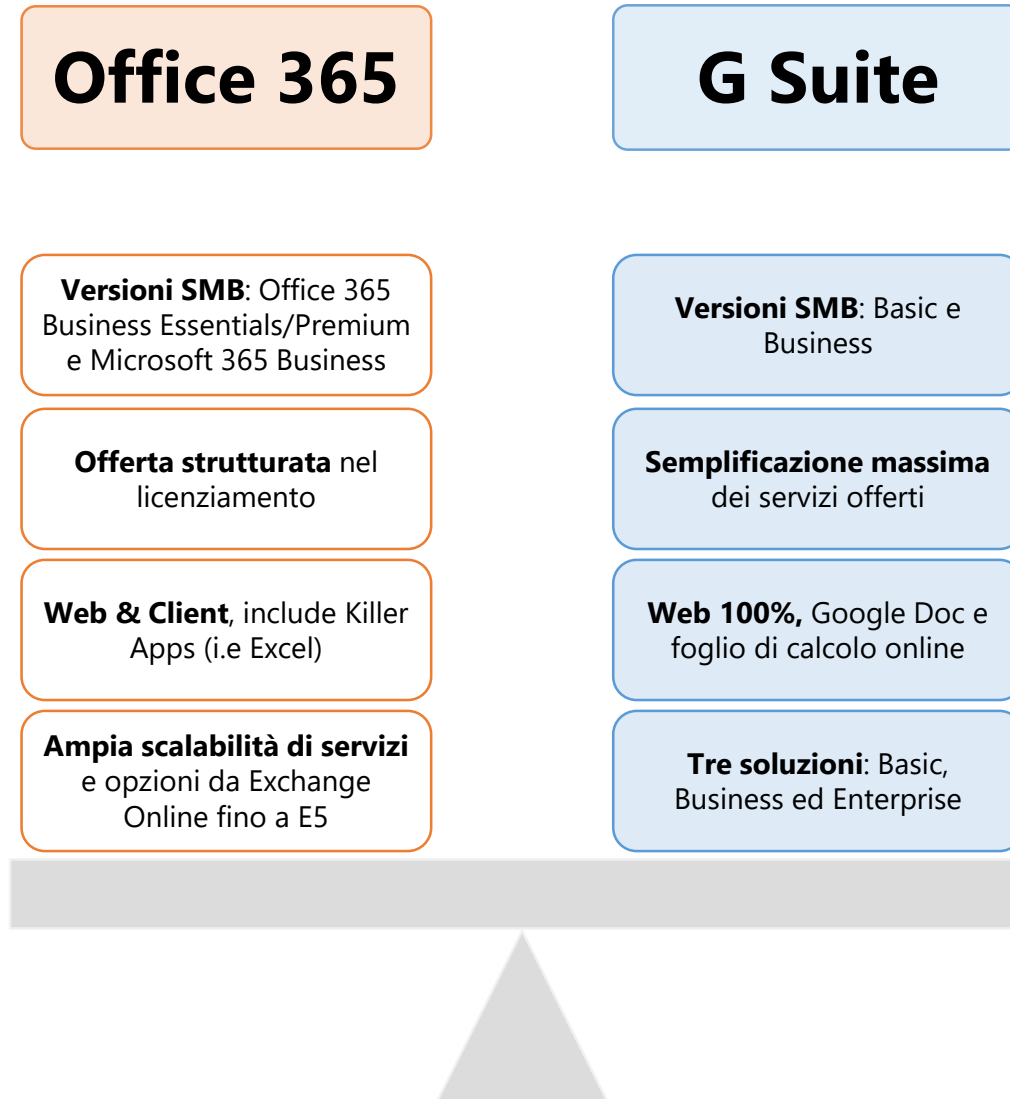
- Partnership con GOOGLE dal 2009
Partnership con MICROSOFT dal 2014
- 400 Clienti business attivati
- 300 Progetti di migrazione e change management
Aree: Posta elettronica, Collaborazione, Comunicazione, Produttività, Sicurezza, Servizi gestiti

Microsoft: dipendenti delle PMI italiane pronti ad adottare più strumenti digitali sul lavoro

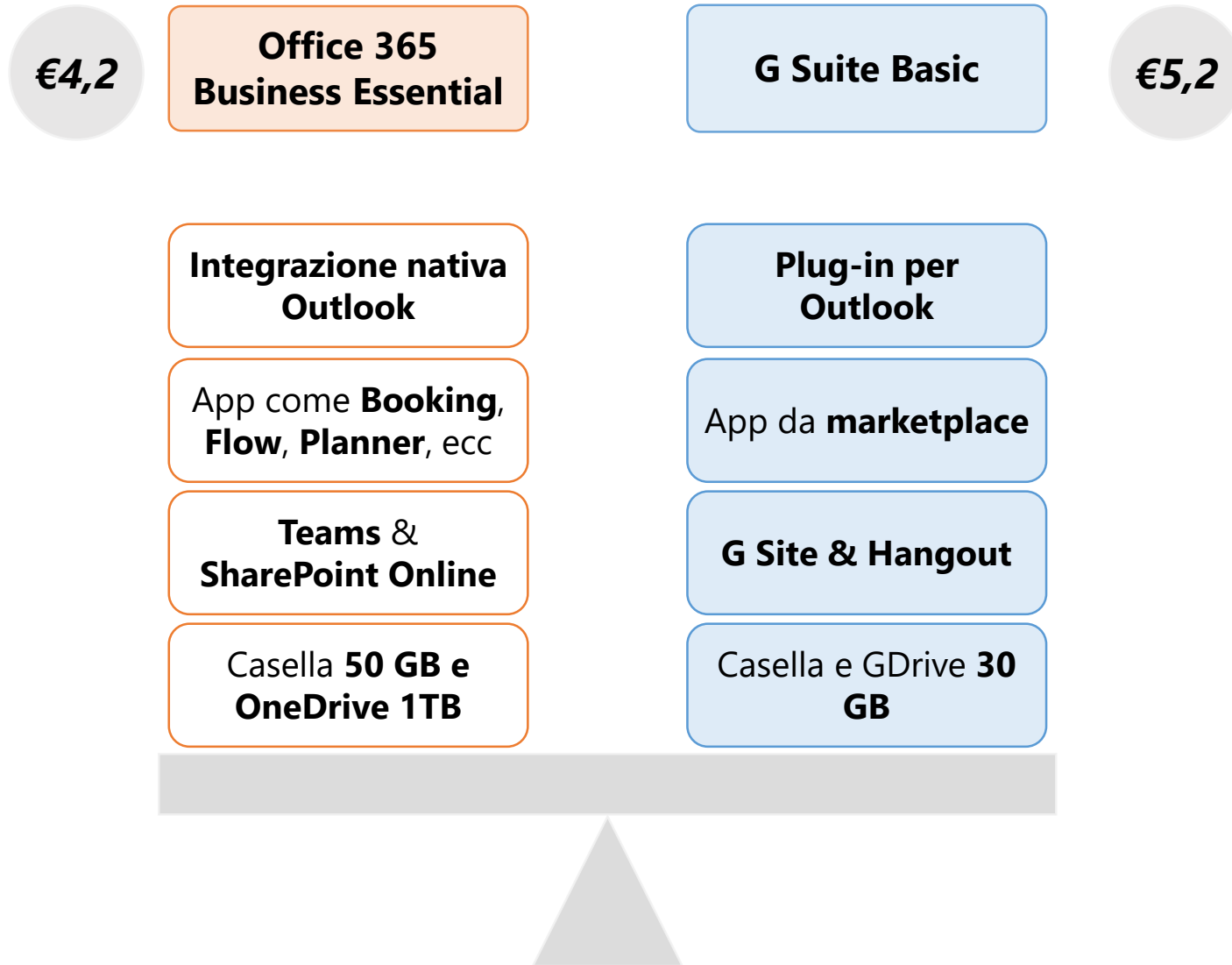


"Grazie alla soluzione tecnologica Microsoft Office 365, l'IT sostiene la creazione di una percezione comune attorno all'azienda e ai suoi valori. Questa è la portata innovativa del progetto: creare un linguaggio comune a livello mondo e un maggior senso di appartenenza all'azienda"

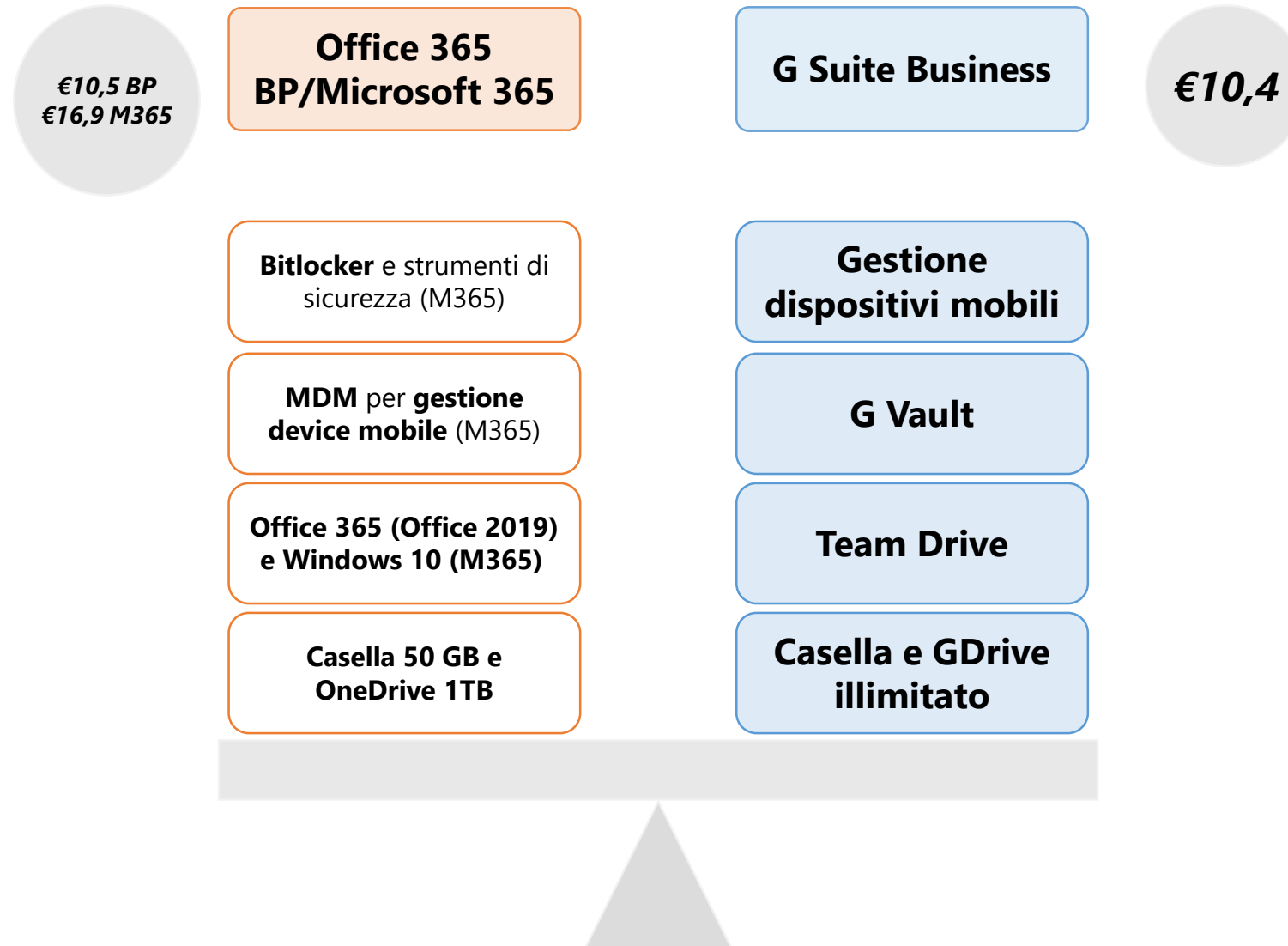
O365 vs. G Suite



O365 BE vs. G Suite Basic



O365 BP/M365 vs. G Suite Business



Migrare un ambiente collaborativo è possibile via IMAP (solo posta) oppure attraverso tool di terze parti che spostano anche documenti, calendari, contatti.

Gli elementi essenziali da valutare sono:

- Quantità dei dati da trasferire (GB/TB)
- Banda disponibile se server on-premises
- Migrazione completa o parziale
- Salto MX con migrazione finita o no
- Setup device fissi e mobili



Ogni migrazione eseguita è differente da quelle già realizzate!

UPSELL

- **Microsoft** ha un percorso di Upsell ampio:
Exchange Online -> O365 BE -> O365 BP -> M365 B
- **Google:**
G Suite Basic -> G Suite Business

FUNZIONALITA'

- Microsoft dispone di Office nelle sue **varie suite O365**.
- G Suite dispone di una suite web per la gestione dei documenti.

OFFERTA

- Microsoft include varie opzioni per la suite scelta:
- Advanced Threat Protection
 - Archiving Online
 - Audioconference

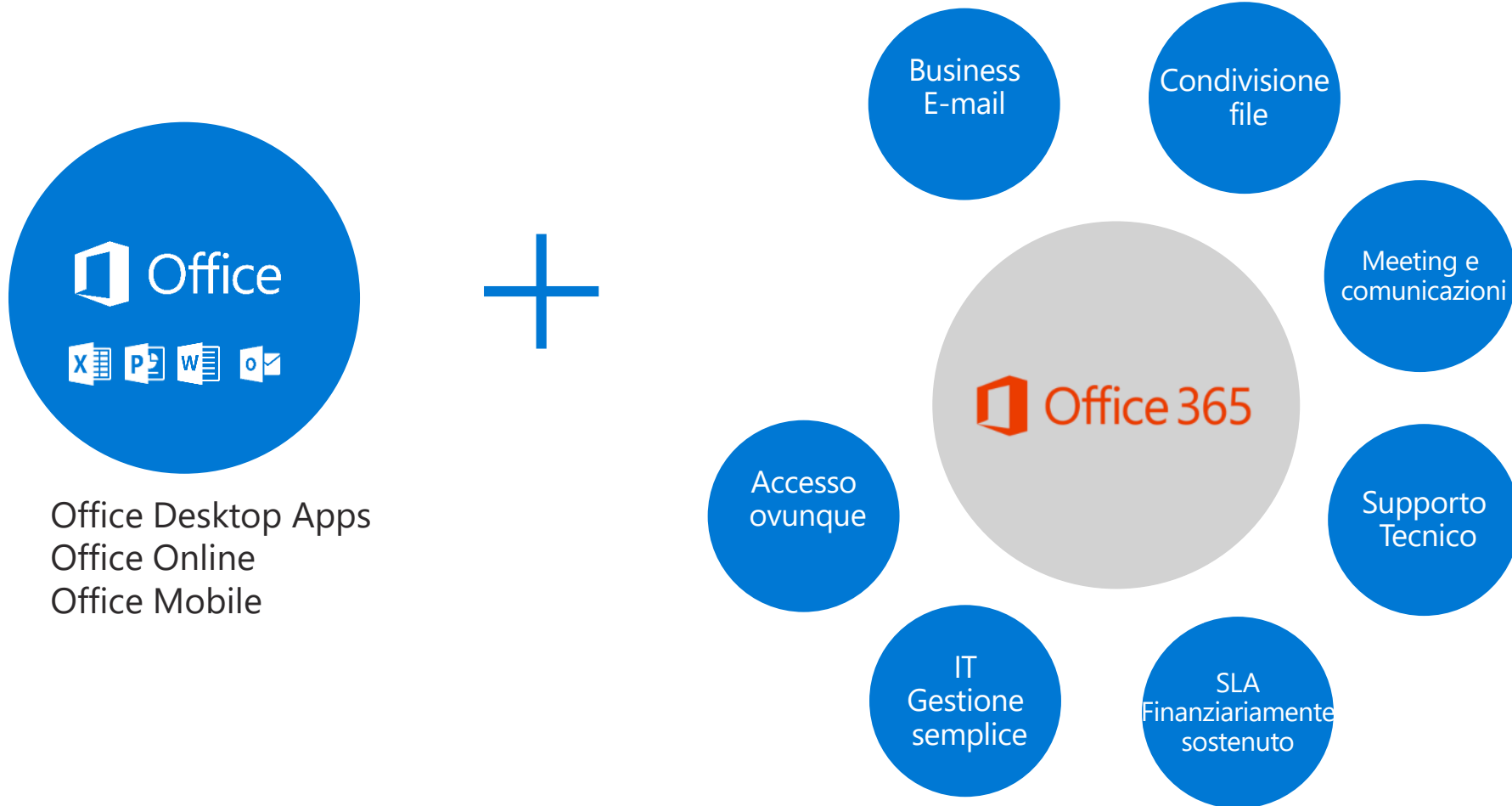
SHAREPOINT

Microsoft ha SharePoint Online (Documentale, Intranet,...)

COESISTENZA

L'introduzione di Office 365 Business in coesistenza con G Suite o altri sistemi per le applicazioni di editing di testi e fogli elettronici con la possibilità di avere a disposizione Office aggiornato, Office Online e OneDrive.

Office 365 è il vostro ufficio completo nel cloud



Office 365 ProPlus panoramica



Outlook



Word



Excel



PowerPoint



Access (PC)



Publisher (PC)



OneNote*



OneDrive



Skype for Business

✓ 5 PC

✓ 5 tablets and 5 telefoni

✓ Versione Online

✓ 1 TB cloud storage

✓ Aggiornamenti

✓ Sicuro e conforme

✓ Assistenza FastTrack

✓ 24/7 phone support

Office 365 ProPlus vs Office Professional Plus

Office perpetuo



Un PC

Caratteristiche statiche



Per utente



Sempre aggiornati



Collaborazione in tempo reale



Sicurezza e conformità



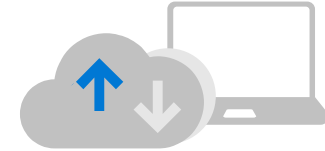
Mobile + PC + Mac + Web



Intelligenza Artificiale



Analisi Dati e AI insight



Office 365 ProPlus

Demo

Essere più produttivi con gli strumenti
di Office365
e i servizi di intelligenza



Excel 2019 vs Excel 365

The **Twins** Challenge



VS.



https://youtu.be/Zz-lxoHKfMg?list=PLXPr7gfUMmKzOg_X6nmBMDNMymUp9Qfw0v

Demo

Essere più produttivi con gli strumenti
di Office365
e i servizi di intelligenza

Collabora con gli strumenti di
Office 365 che permettono al tuo
team di lavorare ovunque



Come bilanciare
sicurezza e
produttività?

Integrando la sicurezza
nella piattaforma,
nei servizi e negli
strumenti di
produttività.



Demo

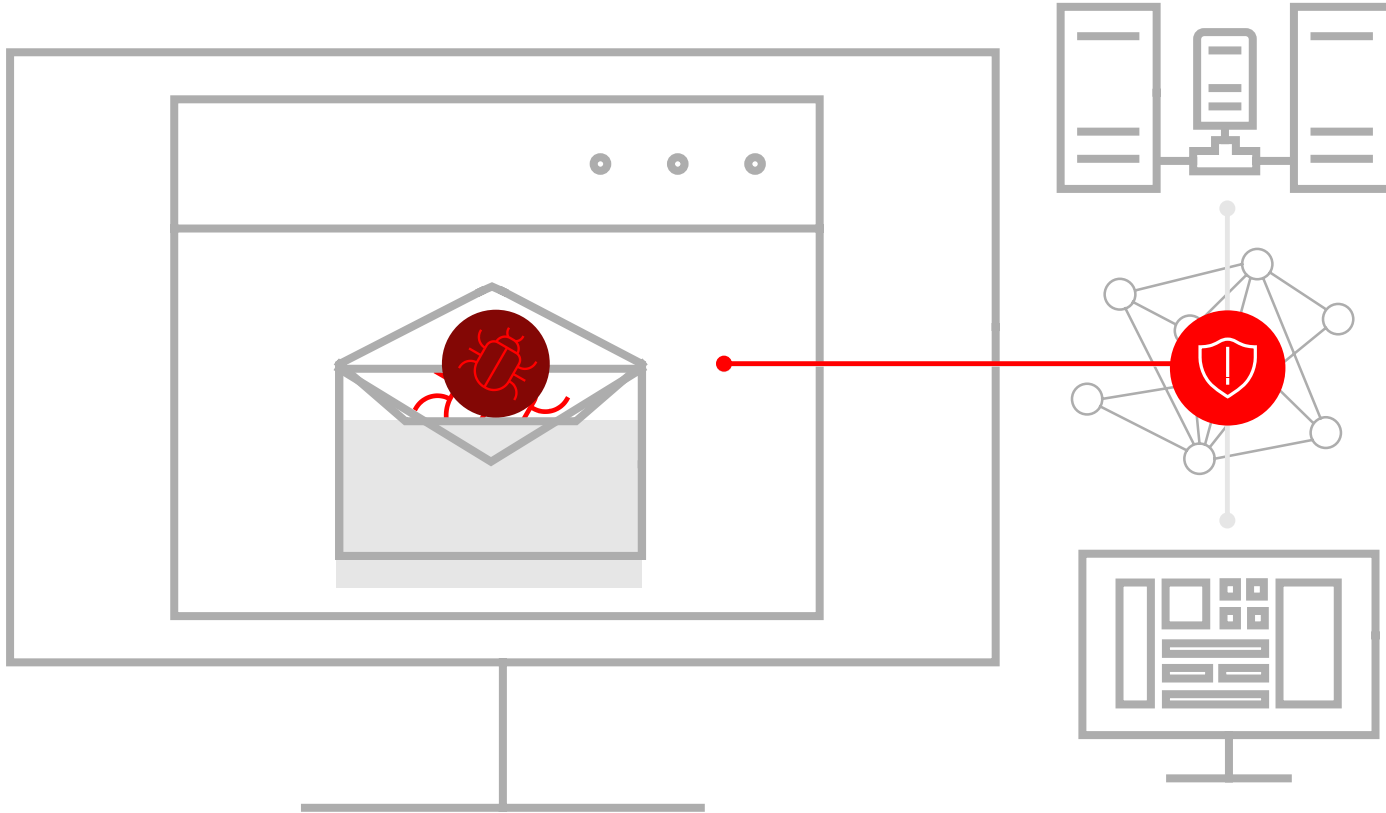
O365 Advanced Threat Protection



Sicurezza in un ambiente di lavoro moderno

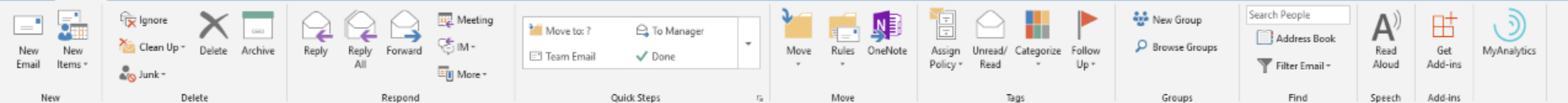
Salvaguardare i dati

Protezione dalle minacce



Ellen riceve un'e-mail apparentemente sicura, ma che in realtà è un malware abilmente mascherato.

Mentre il malware tenta di penetrare nella rete, i controlli di sicurezza riescono a rilevarne il comportamento anomalo grazie alle recenti informazioni condivise.



Search Current Mailbox

Current Mailbox

Focused Other

By Date

FROM SUBJECT RECEIVED

This sender might be impersonating a domain that's associated with your organization. [Learn why this could be a risk](#) [Feedback](#)

Date	From	Subject	Received
Date: Last Week			
Office 365 Message Center	Office 365 Message Center	Message Center Major Change Update Notification	Sun 9/9/2018 3:16 PM
Date: Two Weeks Ago			
Office 365 Message Center	Office 365 Message Center	Message Center Major Change Update Notification	Thu 9/6/2018 3:08 AM
Office 365 Message Center	Office 365 Message Center	Message Center Major Change Update Notification	Wed 9/5/2018 5:17 PM
Office 365 Message Center	Office 365 Message Center	Weekly digest: Office 365 changes	Mon 9/3/2018 2:13 AM
Date: Three Weeks Ago			
Office 365 Message Center	Office 365 Message Center	Weekly digest: Office 365 changes	Mon 8/27/2018 3:48 AM
Date: Last Month			
Skype for Business	Skype for Business	You now have Office 365 Audio Conferencing	Fri 8/17/2018 4:05 PM



Fri 9/21/2018 11:24 AM

Microsoft Account Administration

User account suspension information

To: Sumit Malhotra



Your user account is going to be disabled. Login now to prevent suspension.

<https://login.m1cr0soft.ru/>
Click or tap to follow link.

Go to the sign-in page, <https://portal.office.com>


Sincerely,
The Microsoft Office 365 Team

This is a mandatory service communication. To set your contact preferences for other communications, visit the [Promotional Communications Manager](#).

This message was sent from an unmonitored e-mail address. Please do not reply to this

InPrivate External Partners (Ignite Des Office 365 Advanced Th x

https://nam06.safelinks.protection.outlook.com?url=http%3A%2F%2Fspamlink.contoso.com&data=04%7C01%7C%7Cd12cbe5737d64a7048f408d618534077%7C72f988bf86f141af91ab2d7cd011db47%7C1%7C0%7C636723143163040357%7CUnknc



This website has been classified as malicious.

Opening this website might not be safe.

<http://spamlink.contoso.com>

We recommend that you don't open this website, as opening it might not be safe and could harm your computer or result in malicious use of your personal data.

[X Close this page](#)

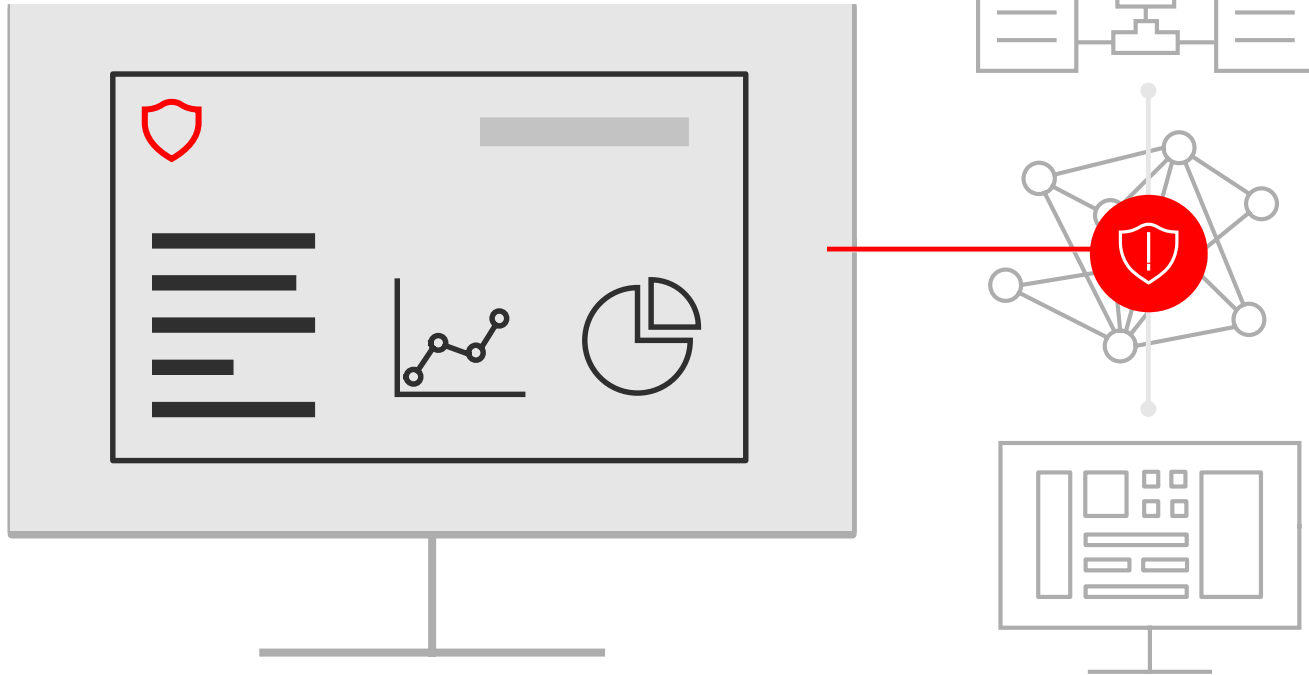
[Continue anyway \(not recommended\)](#)

Powered by [Office 365 Advanced Threat Protection](#)

Sicurezza in un ambiente di lavoro moderno

Salvaguardare i dati


Protezione dalle minacce



Ben, l'amministratore della sicurezza della sua organizzazione, può ricevere una notifica di violazione o anomalia, con alcuni consigli. Oppure può attivare la risoluzione automatica dei problemi, a seconda della gravità del caso.



- Home
- Alerts
- Classifications
- Data loss prevention
- Data governance
- Threat management
- Dashboard
- Threat explorer
- Attack simulator**
- Incidents
- Campaigns
- Mail filtering
- Anti-malware
- Dkim
- Safe attachments
- Safe links
- Quarantine



Simulate attacks to test your defenses

Run realistic phishing, spear phishing and other attack scenarios to identify and find vulnerable users before it impacts your bottom line.

✕

3 Attacks
Refresh

Display Name - Spear Phishing
Account Breach

Phishing is a generic term for a broad suite of attacks classed as a social engineering style attack. This test is focused on Spear Phishing – a more targeted attack, aimed at a specific group of individuals or an organization. Typically, a customized attack with some reconnaissance performed and using a Display Name that will generate trust in the recipient

Test

Attack Completed

View Report >

Schedule Attack

Attack Details >

Brute Force Password Attack
Account Breach

A brute force attack is a trial-and-error method used to obtain information such as a user password or personal identification number (PIN). In a brute force attack, automated software is used to generate many consecutive guesses as to the value of the desired data

Test Int Deployment Attack

Attack Completed

View Report >

Schedule Attack

Attack Details >

Password Spray Attack
Account Breach

Collaborazione e sicurezza in un ambiente di lavoro moderno

Le identità possono essere il punto debole

~2 miliardi

La forza lavoro
mobile globale
entro il 2020¹

73%

di password
vengono duplicate²

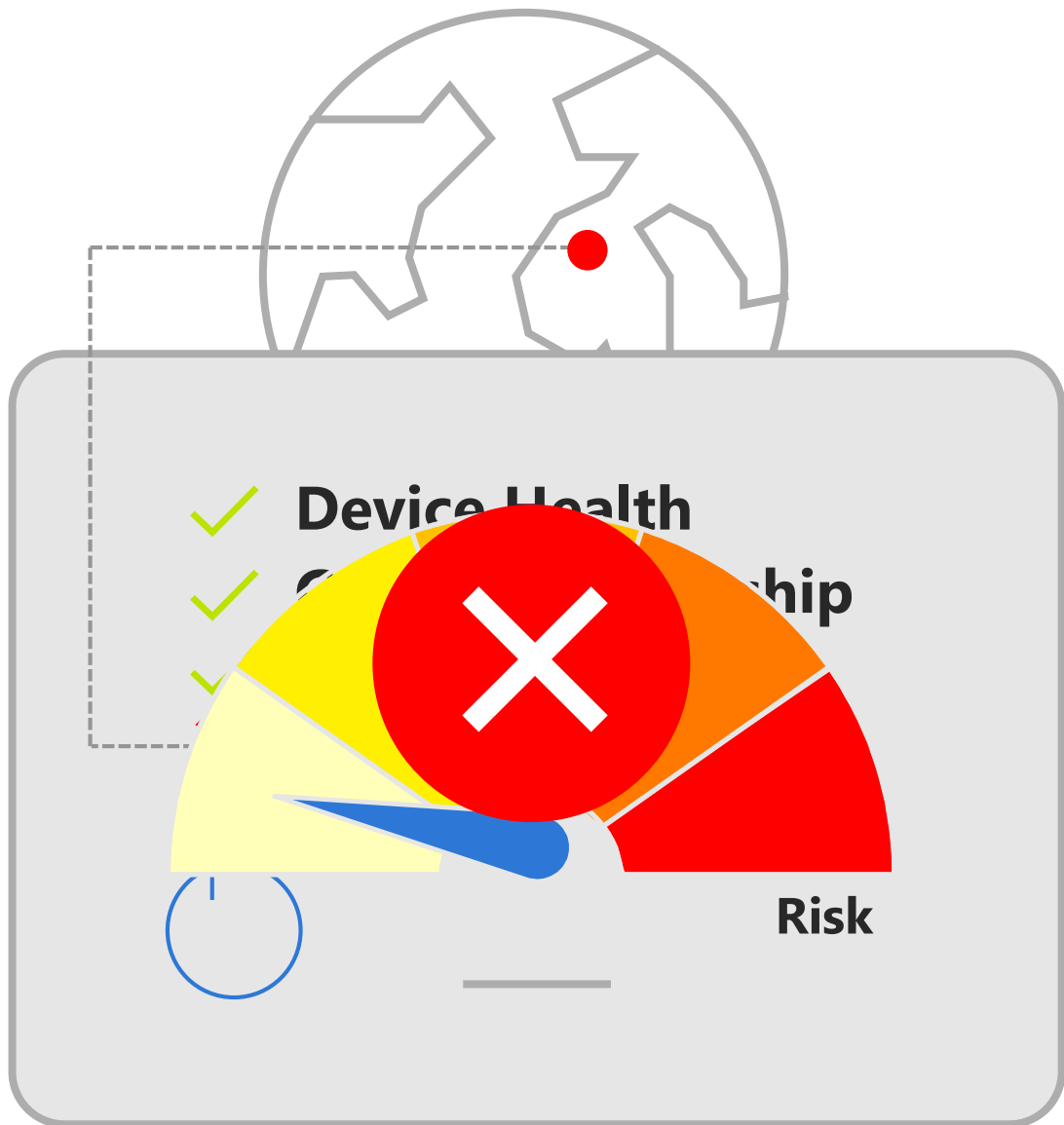
40%

di password finiscono
per essere
compromesse³

1.Strategy Analytics. "Global Mobile Workforce Forecast Update 2016-2022", ott. 2016.

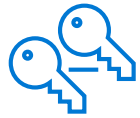
2.Entrepreneur.com. "Password Statistics: The Bad, The Worse, and The Ugly", 3 giugno 2015.

3.DARKReading. "Data Breach Record Exposure Up 205% from 2016", 8 nov. 2017.



Sara è un lavoratrice a distanza che vive negli Stati Uniti e le sue credenziali subiscono tentativi simultanei di accesso da tutto il mondo.

Più strategie per salvaguardare le credenziali



Autenticazione a più fattori
Password less Log-in



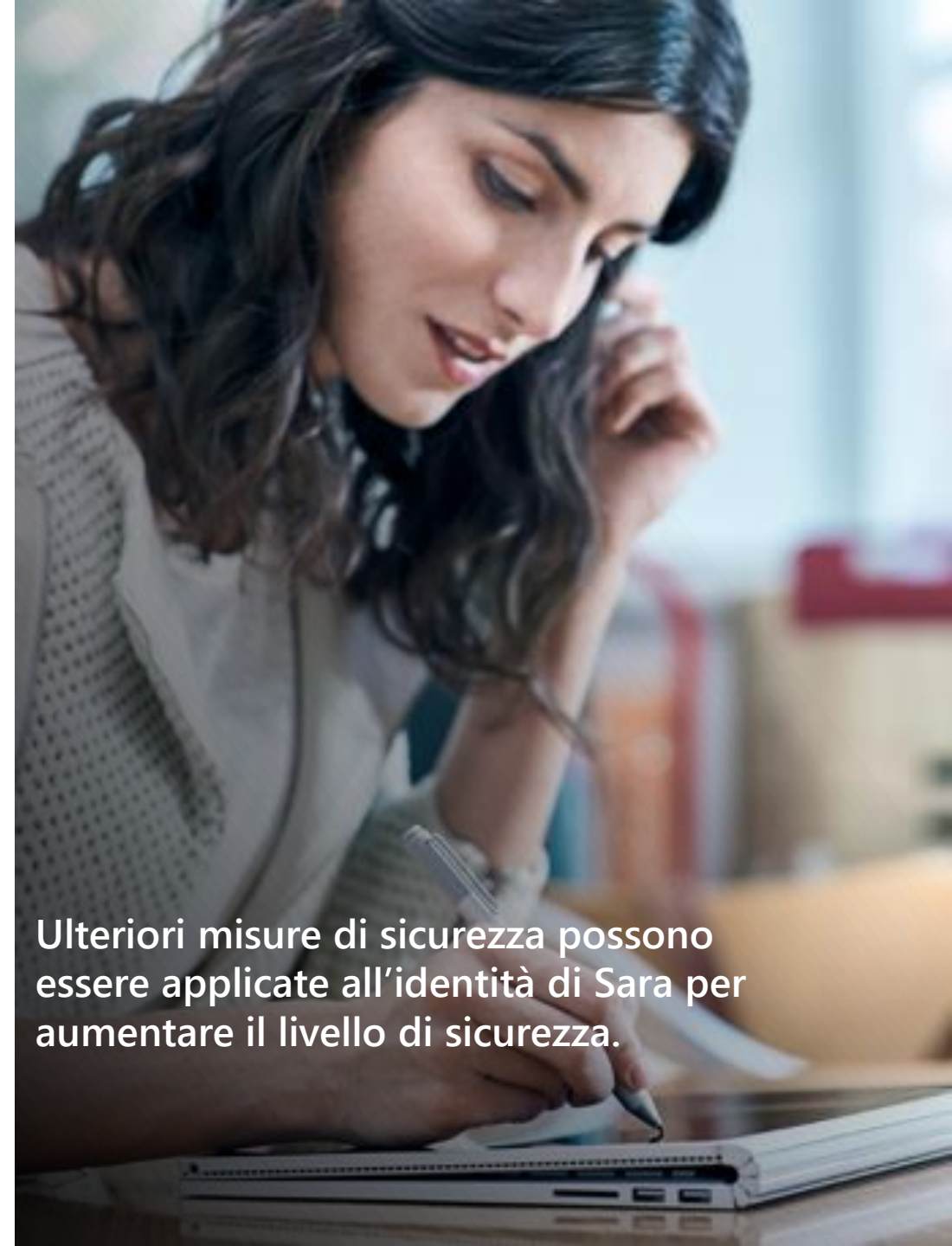
Privileged Identity
Management



Login Biometrico
Windows Hello



Segnalazione
e monitoraggio delle
credenziali compromesse



Ulteriori misure di sicurezza possono essere applicate all'identità di Sara per aumentare il livello di sicurezza.

Demo

Autenticazione a più fattori

Password less Log-in

Login Biometrico

Password Reset



Browsing InPrivate

When you use InPrivate tabs, your browsing data (like cookies, history, form data or temporary files) isn't saved on your device after you're done. Microsoft Edge deletes temporary data from your device after all of your InPrivate tabs are closed.

[Read the Microsoft privacy statement](#)



Sign in

Email, phone, or Skype

[Can't access your account?](#)

No account? [Create one!](#)

Next



Sign in

miaf@azureatpqa.onmicrosoft.com x

[Can't access your account?](#)

No account? [Create one!](#)

Next



← miaf@azureatpqa.onmicrosoft.com

Enter password

.....|

[Forgot my password](#)

Sign in



miaf@azureatpqa.onmicrosoft.com

More information required

Your organization needs more information to keep your account secure

[Use a different account](#)

[Learn more](#)

Next



isaiahl@m365x948256.onmicrosoft.com

Enter code

We texted your phone +X XXXXXXXX79. Please enter the code to sign in.

Having trouble? [Sign in another way](#)

[More information](#)

Verify

Contoso



isaiahl@m365x948256.onmicrosoft.com

Enter code

We texted your phone +X XXXXXXXX79. Please enter the code to sign in.

100753

Having trouble? [Sign in another way](#)

[More information](#)

Verify

Contoso

Good afternoon

Search

Apps

Install Office






- Outlook
- OneDrive
- Word
- Excel
- PowerPoint
- OneNote
- SharePoint
- Teams
- Yammer

Explore all your apps

Documents

New

Recent Pinned Shared with me Discover

Name	Last opened by you	Sharing	Activity
 Contoso Purchasing Data - Q1 personal » isalahi_m365x948256_onmicrosoft_com » Documents	Jun 26		
 European Expansion - Passport Info personal » isalahi_m365x948256_onmicrosoft_com » Documents	Jun 26		
 European Expansion - CopyPassports personal » isalahi_m365x948256_onmicrosoft_com » Documents	Jun 26		
 European Fashion Lines personal » isalahi_m365x948256_onmicrosoft_com » Documents	Jun 25		
 Contoso Purchasing Permissions - Q1 personal » isalahi_m365x948256_onmicrosoft_com » Documents	Jun 25		
 European Expansion personal » isalahi_m365x948256_onmicrosoft_com » Documents	Jun 21		


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When you use InPrivate tabs, your browsing data (like cookies, history, form data or temporary files) isn't saved on your device after you're done. Microsoft Edge deletes temporary data from your device after all of your InPrivate tabs are closed.


[Read the Microsoft privacy statement](#)

 Microsoft



Pick an account


-  MeganB@adatumcorp.com
-  Use another account



 Microsoft

Pick an account

 MeganB@adatumcorp.com 

 Use another account



 Microsoft

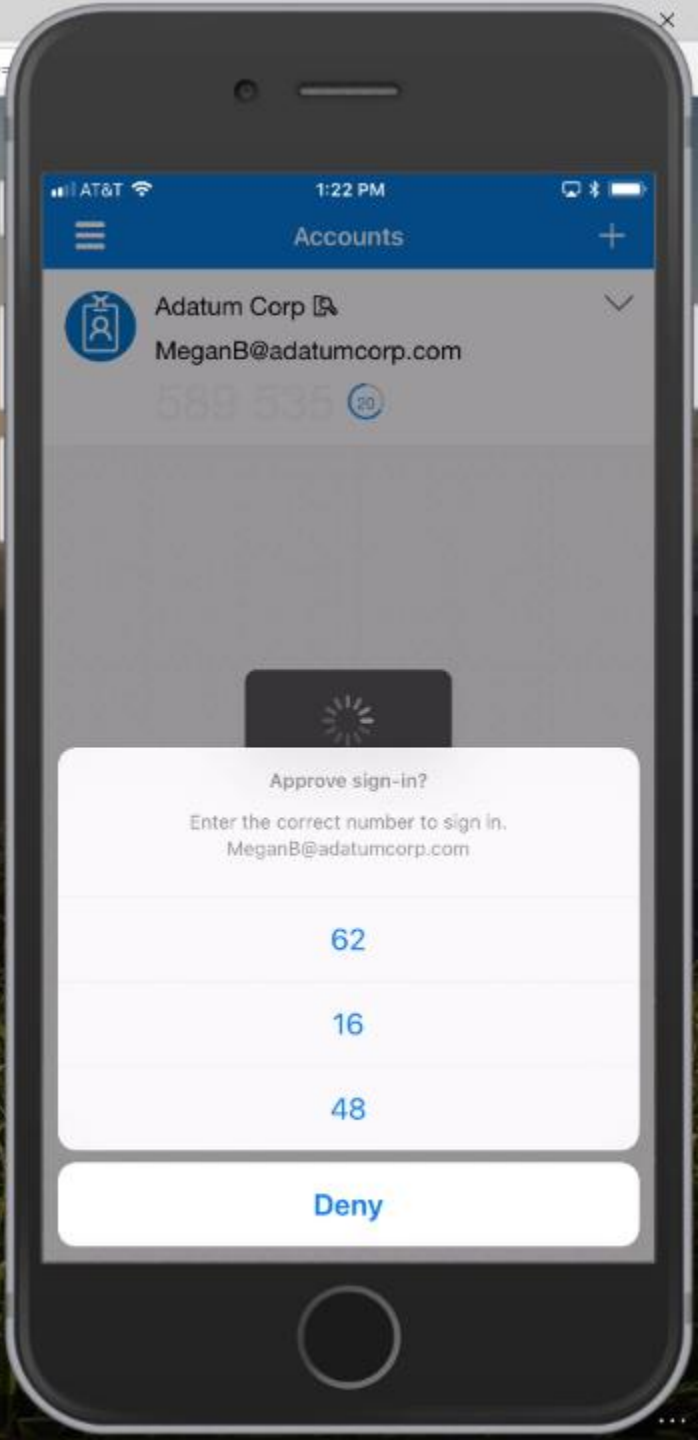
← meghanb@adatumcorp.com

Approve sign in

 Tap the number you see below in your Microsoft Authenticator app to sign in.

62

[Use your password instead](#)



 Microsoft

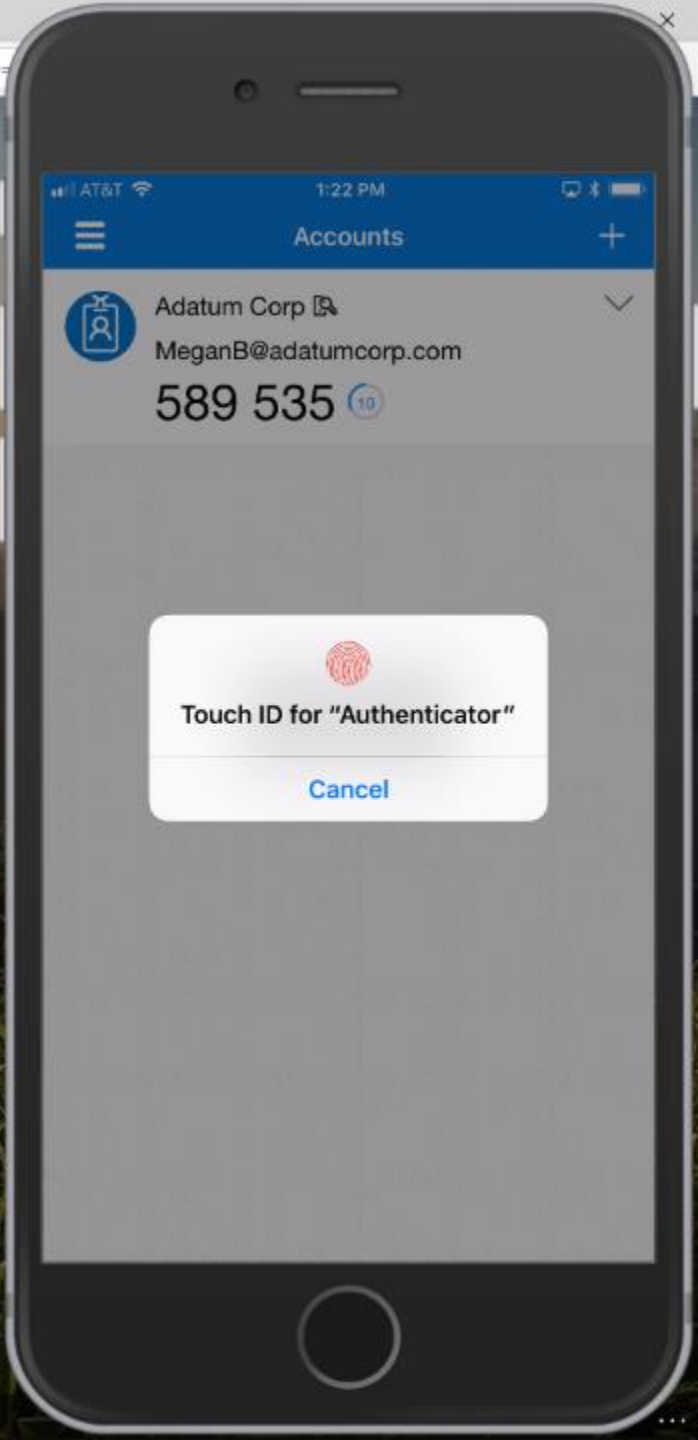
← meghanb@adatumcorp.com

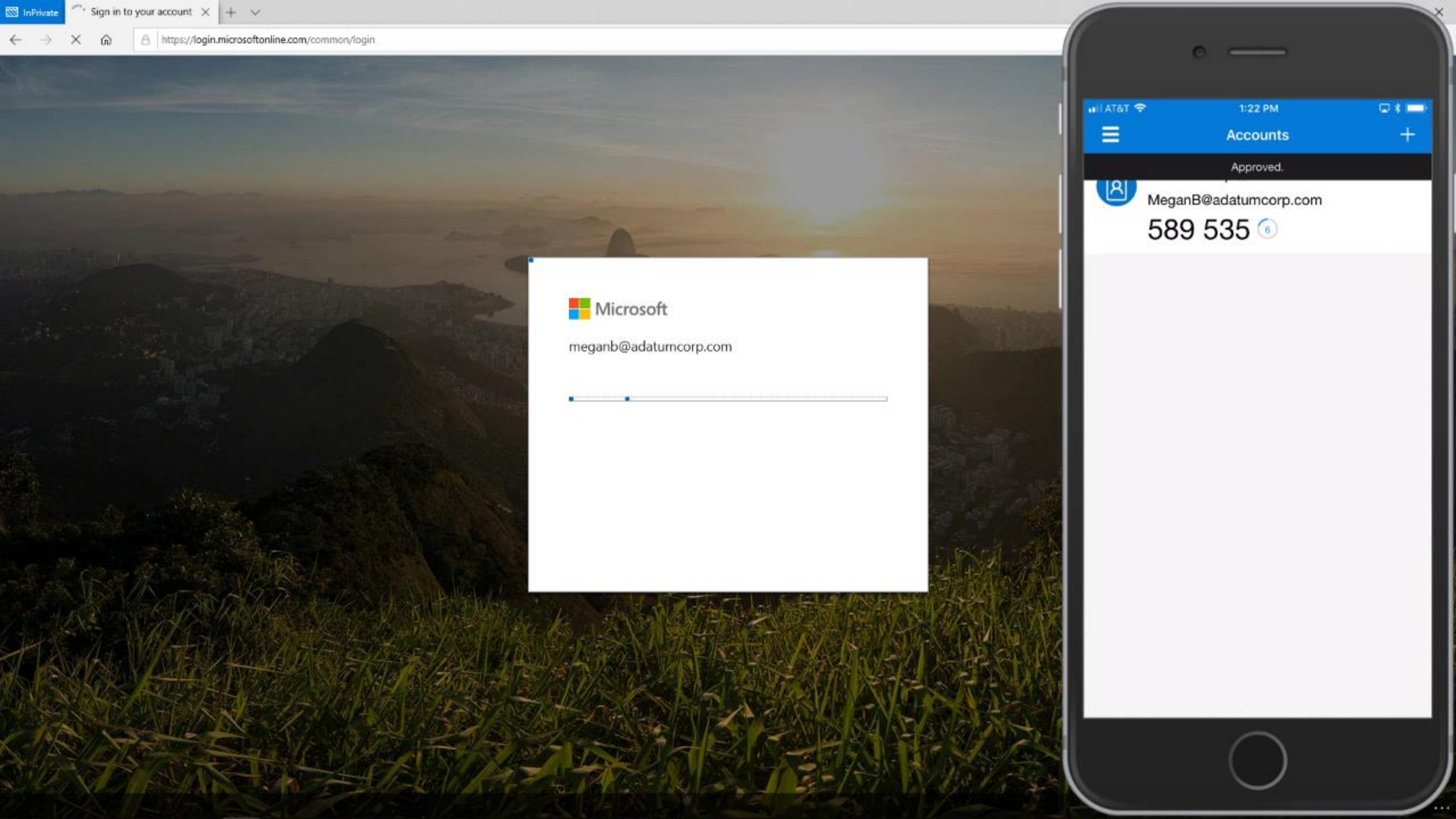
Approve sign in

 Tap the number you see below in your Microsoft Authenticator app to sign in.

62

[Use your password instead](#)





meganb@adatumcorp.com



Approved.



MeganB@adatumcorp.com

589 535



Good afternoon

Search

Apps

Install Office







- Outlook
- OneDrive
- Word
- Excel
- PowerPoint
- OneNote
- SharePoint
- Teams
- Yammer

Explore all your apps

Documents

New

Recent Pinned Shared with me Discover

Name	Last opened by you	Sharing	Activity
 Contoso Purchasing Data - Q1 personal » isalahi_m365x948256_onmicrosoft_com » Documents	Jun 26		
 European Expansion - Passport Info personal » isalahi_m365x948256_onmicrosoft_com » Documents	Jun 26		
 European Expansion - CopyPassports personal » isalahi_m365x948256_onmicrosoft_com » Documents	Jun 26		
 European Fashion Lines personal » isalahi_m365x948256_onmicrosoft_com » Documents	Jun 25		
 Contoso Purchasing Permissions - Q1 personal » isalahi_m365x948256_onmicrosoft_com » Documents	Jun 25		
 European Expansion personal » isalahi_m365x948256_onmicrosoft_com » Documents	Jun 21		

Show more

More in OneDrive

Browsing InPrivate

When you use InPrivate tabs, your browsing data (like cookies, history, form data or temporary files) isn't saved on your device after you're done. Microsoft Edge deletes temporary data from your device after all of your InPrivate tabs are closed.

[Read the Microsoft privacy statement](#)



Sign in

Email, phone, or Skype

[Can't access your account?](#)

No account? [Create one!](#)

Next



Sign in

isaiah1@m365x948256.onmicrosoft.com

[Can't access your account?](#)

No account? [Create one!](#)

Next



Get back into your account

Who are you?

To recover your account, begin by entering your user ID and the characters in the picture or audio below.

User ID:

Example: user@contoso.onmicrosoft.com or user@contoso.com



Enter the characters in the picture or the words in the audio.

[Next](#) [Cancel](#)



Get back into your account

Who are you?

To recover your account, begin by entering your user ID and the characters in the picture or audio below.

User ID:

Example: user@contoso.onmicrosoft.com or user@contoso.com



Enter the characters in the picture or the words in the audio.

[Next](#) [Cancel](#)



Get back into your account

verification step 1 > choose a new password

Please choose the contact method we should use for verification:

- Text my mobile phone
- Call my mobile phone

In order to protect your account, we need you to enter your complete mobile phone number (*****79) below. You will then receive a text message with a verification code which can be used to reset your password.

Enter your phone number

Text

[Cancel](#)



Get back into your account

verification step 1 > choose a new password

Please choose the contact method we should use for verification:

- Text my mobile phone
- Call my mobile phone

We've sent you a text message containing a verification code to your phone.

Enter your verification code

Next

[Cancel](#)



Get back into your account

verification step 1 > choose a new password

Please choose the contact method we should use for verification:

- Text my mobile phone
- Call my mobile phone

We've sent you a text message containing a verification code to your phone.

864945

Next Try again Contact your administrator

Cancel



Get back into your account

verification step 1 ✓ > **choose a new password**

* Enter new password:

Password strength

* Confirm new password:

A strong password is required. Strong passwords are 8 to 16 characters and must combine uppercase and lowercase letters, numbers, and symbols. They cannot contain your username.

Finish Cancel



Get back into your account

verification step 1 ✓ > **choose a new password**

* Enter new password:

strong

* Confirm new password:

[Finish](#) [Cancel](#)



Get back into your account

verification step 1 ✓ > **choose a new password**

* Enter new password:

strong

* Confirm new password:

[Finish](#) [Cancel](#)



Get back into your account

✔ Your password has been reset

To sign in with your new password, [click here](#).

Demo

Protezione delle informazioni riservate





Isiah



New



Recent



Share



Open



Office Apps



Blank document



Welcome to Word



Take Notes



Make a List



Write a Journal



Create an Outline



Newsletter



Brochure



Flyer



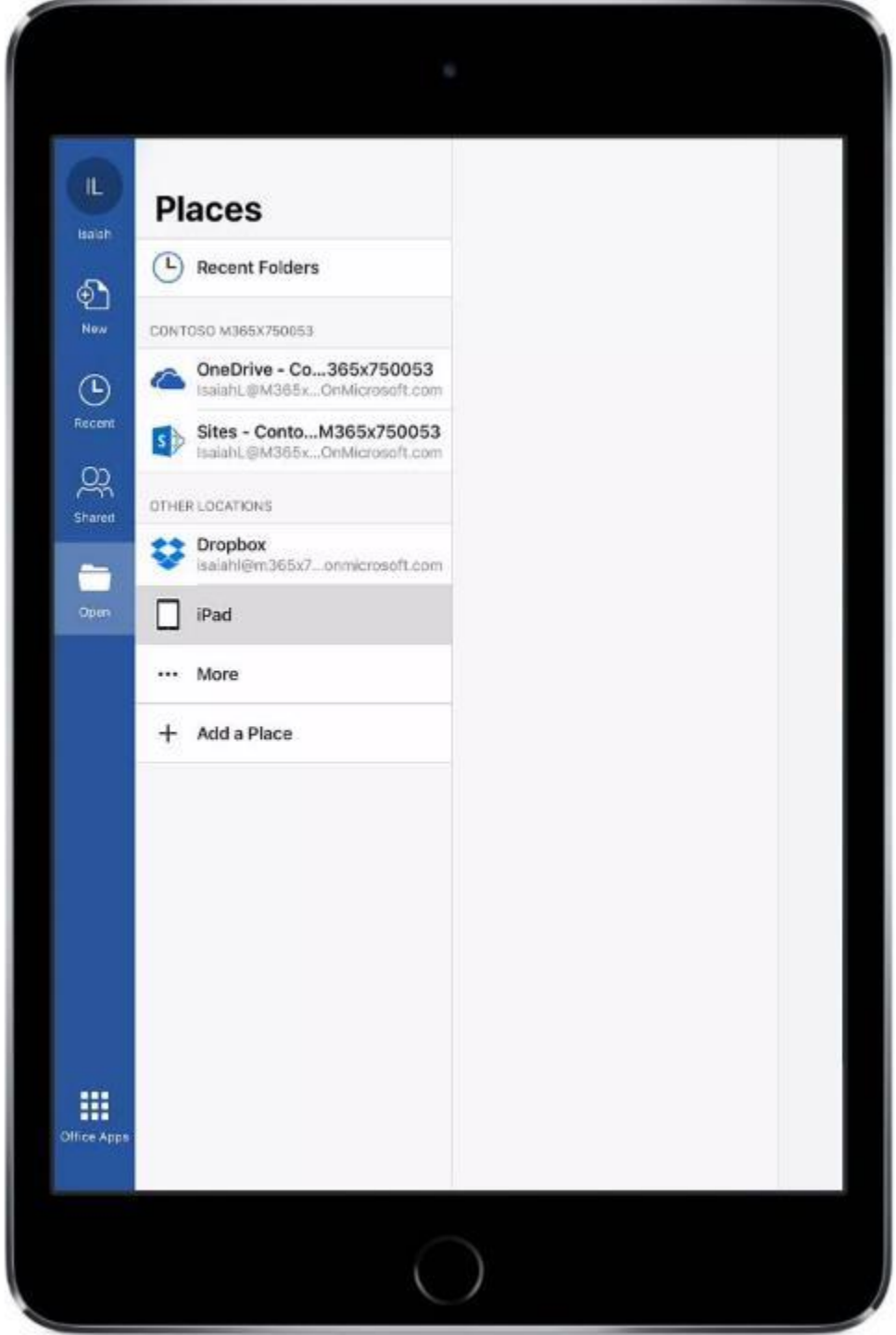
Paper with Cover and TOC



Research Paper



APA Style Paper



IL

Isiah

New

Recent

Shared

Open

Office Apps

Places

Recent Folders

CONTOSO M365X750053

OneDrive - Co...365x750053

IsiahL@M365x...OnMicrosoft.com

Sites - Conto...M365x750053

IsiahL@M365x...OnMicrosoft.com

OTHER LOCATIONS

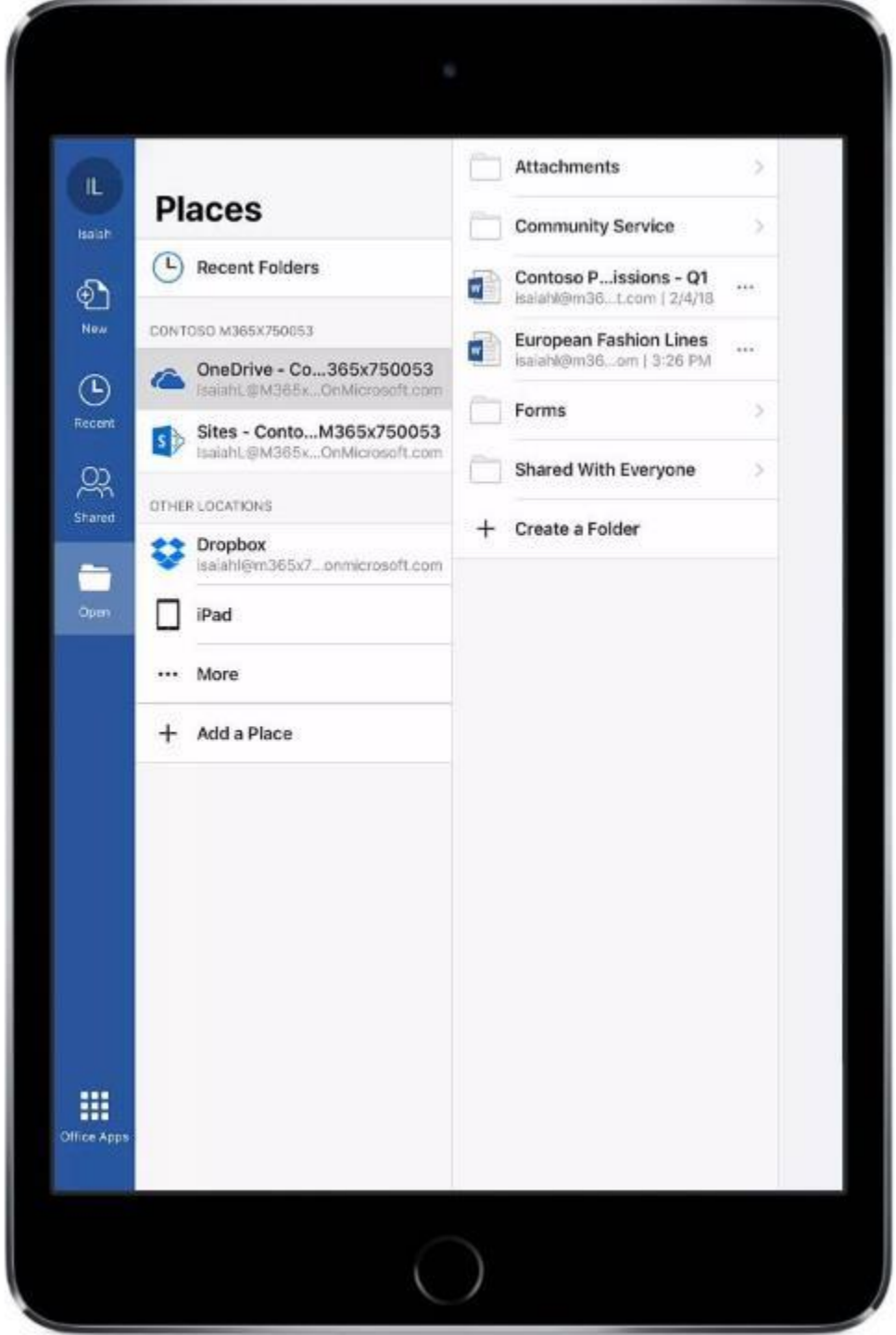
Dropbox

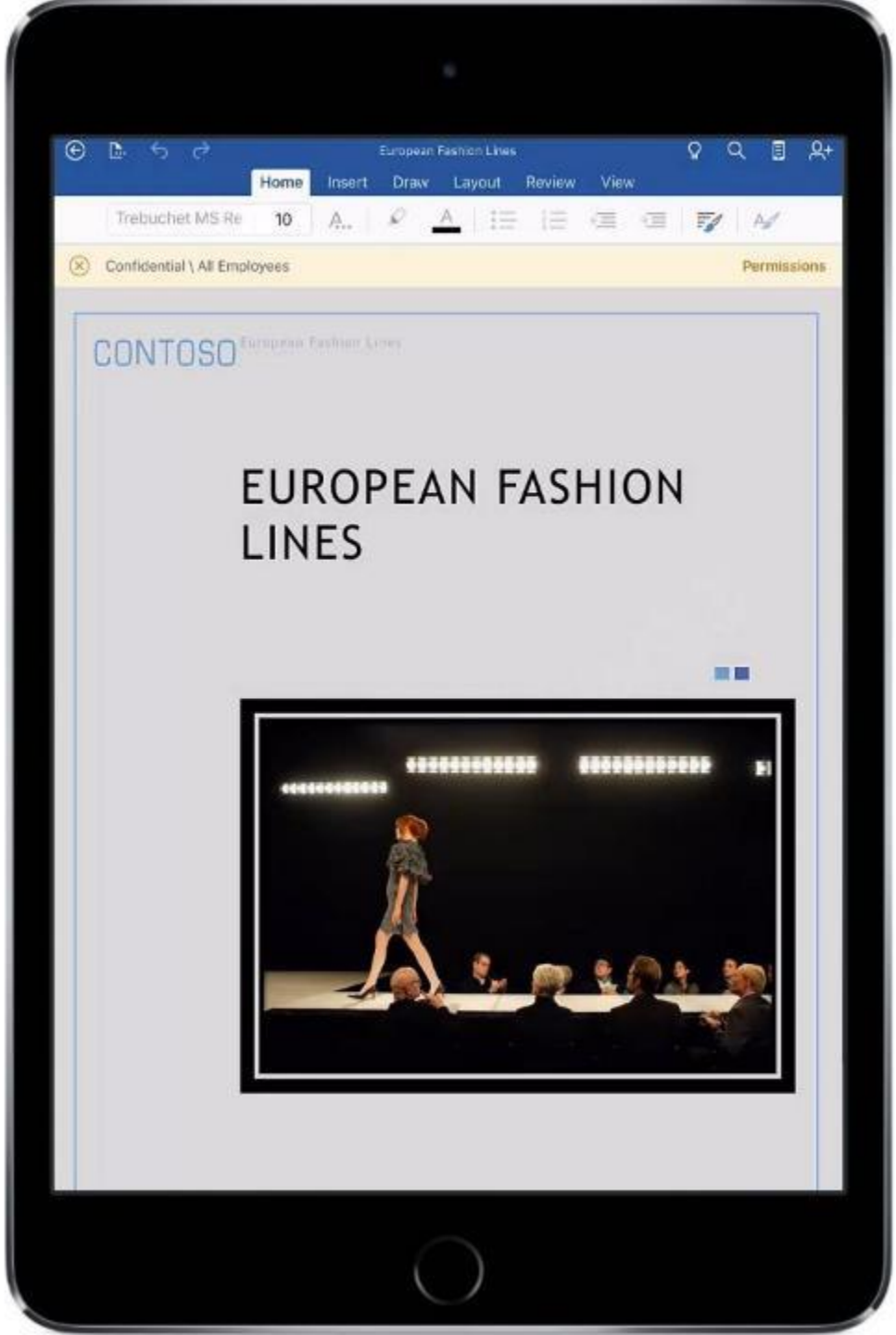
IsiahL@m365x7...onmicrosoft.com

iPad

More

Add a Place

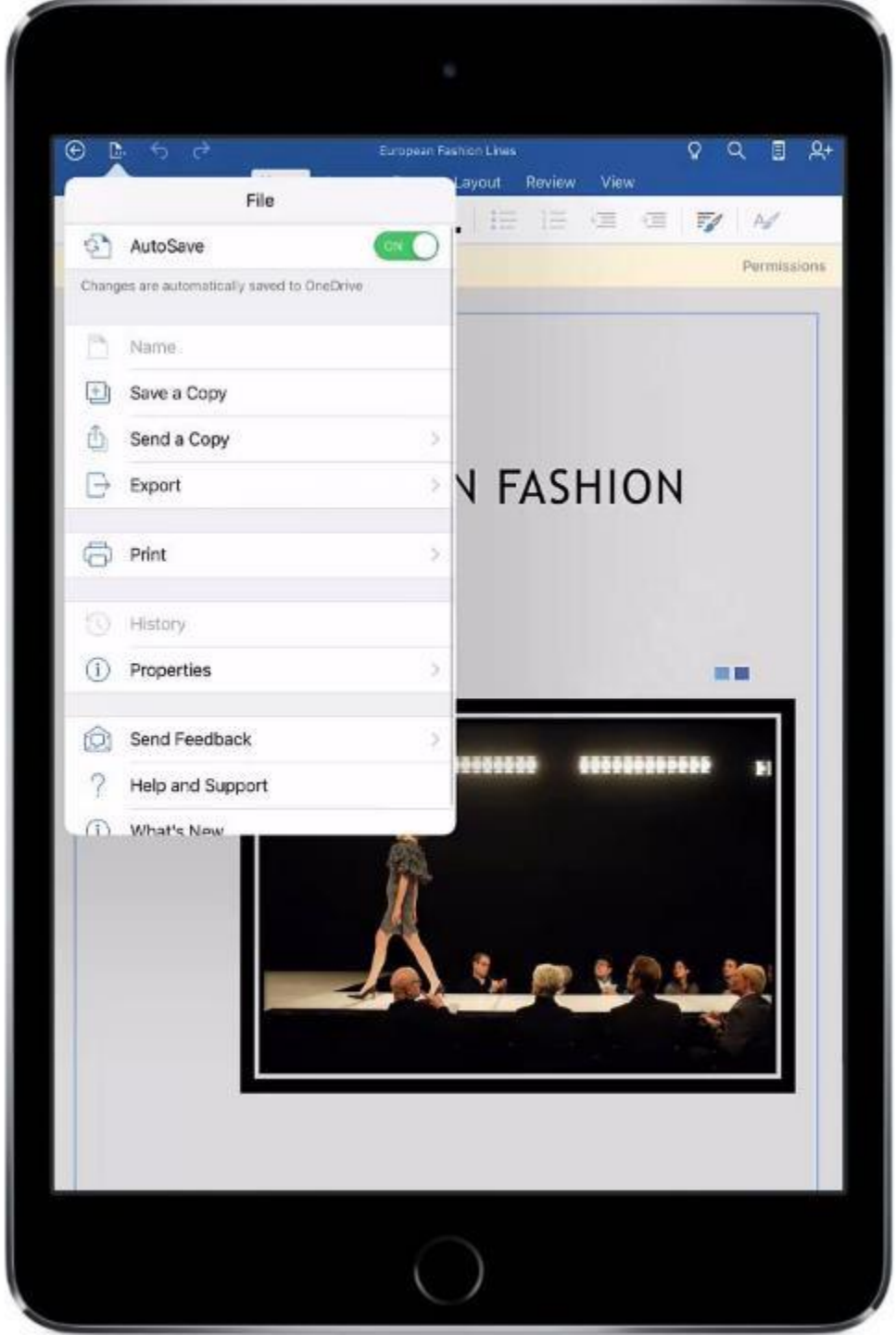


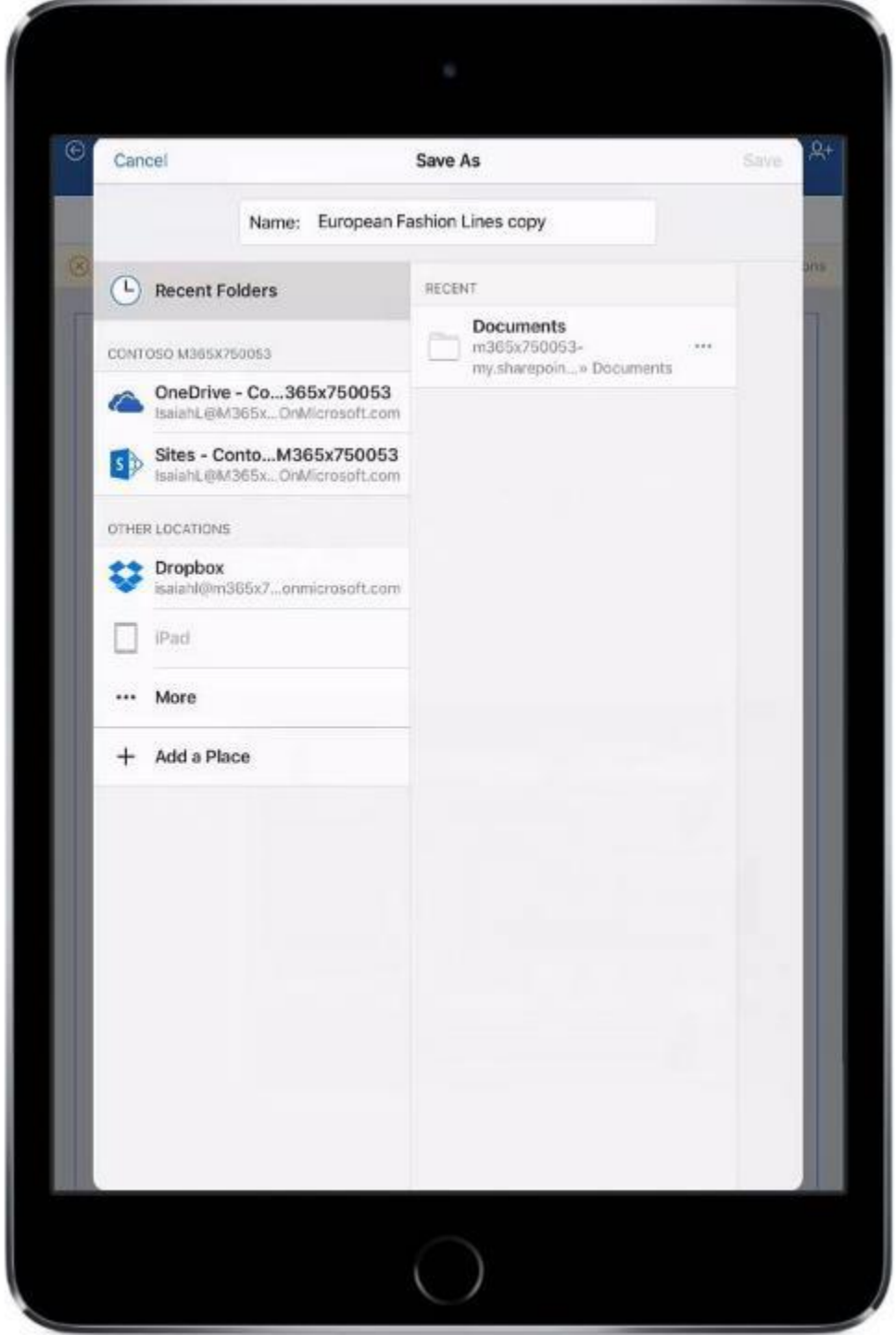


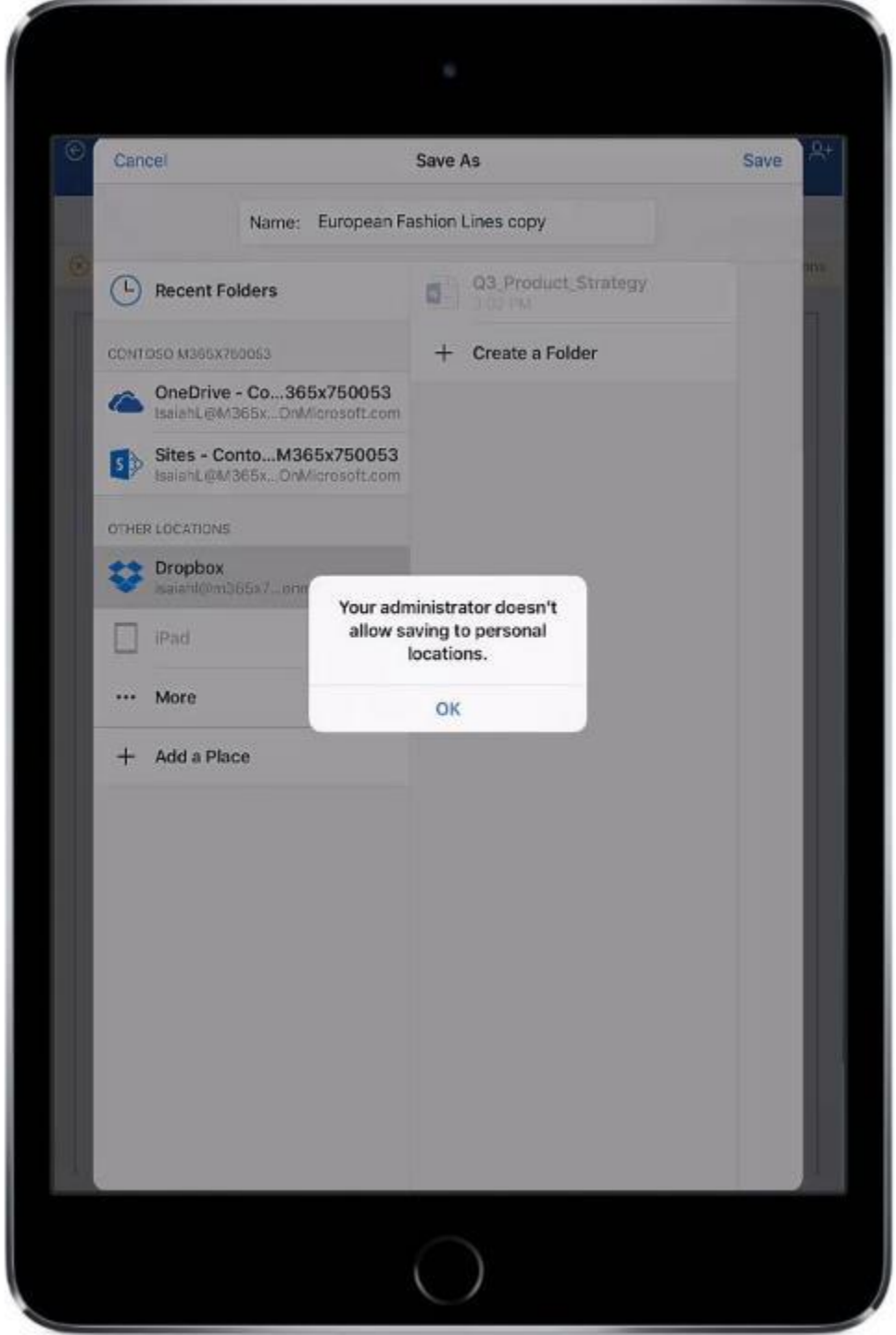
CONTOSO European Fashion Lines

EUROPEAN FASHION LINES









Cancel

Save As

Save

Name: European Fashion Lines copy

Recent Folders

Q3_Product_Strategy

3:02 PM

CONTOSO M365X750053

+ Create a Folder

OneDrive - Co...365x750053
IsaiahL@M365x...OnMicrosoft.com

Sites - Conto...M365x750053
IsaiahL@M365x...OnMicrosoft.com

OTHER LOCATIONS

Dropbox
isaiah@m365x7...onm

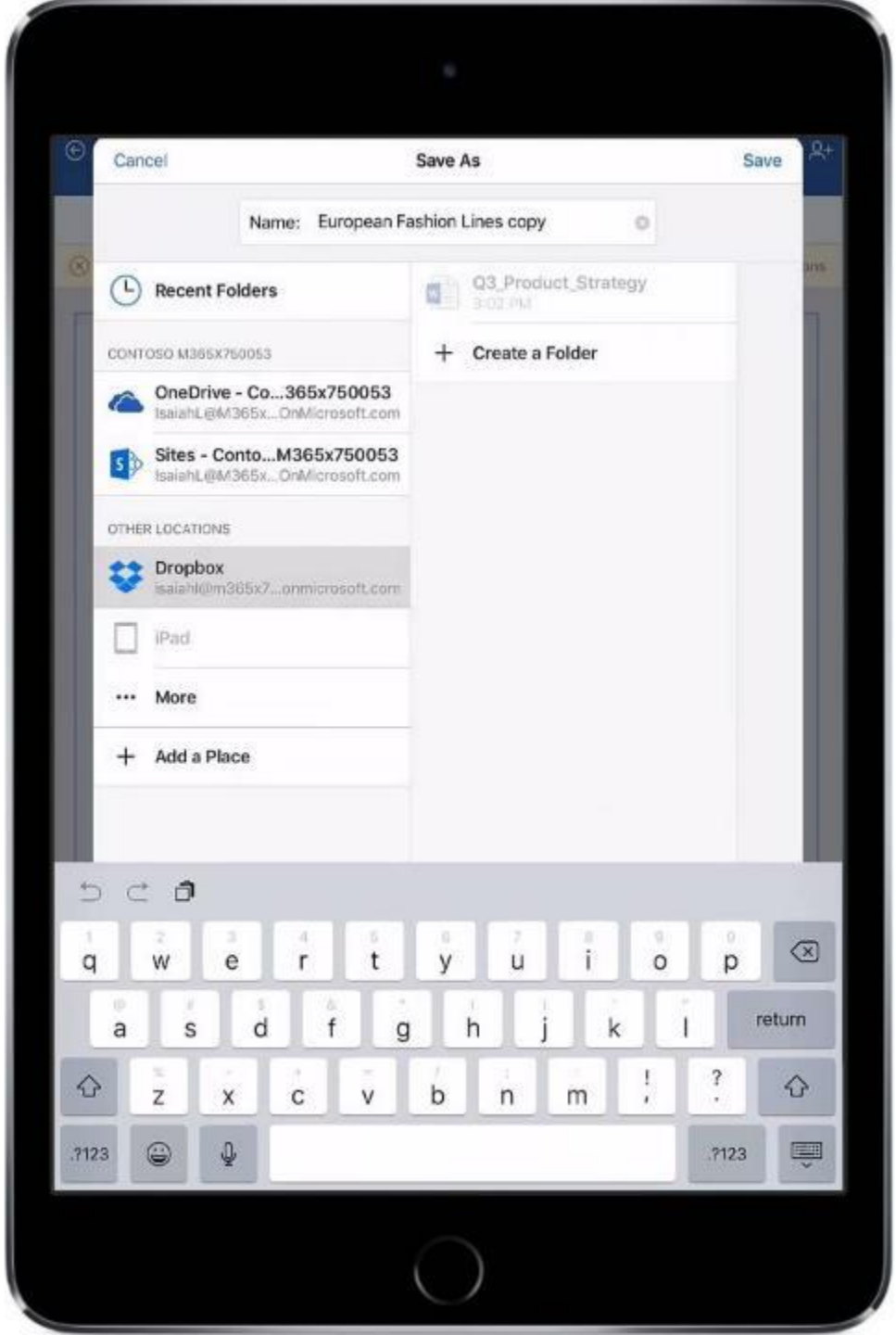
iPad

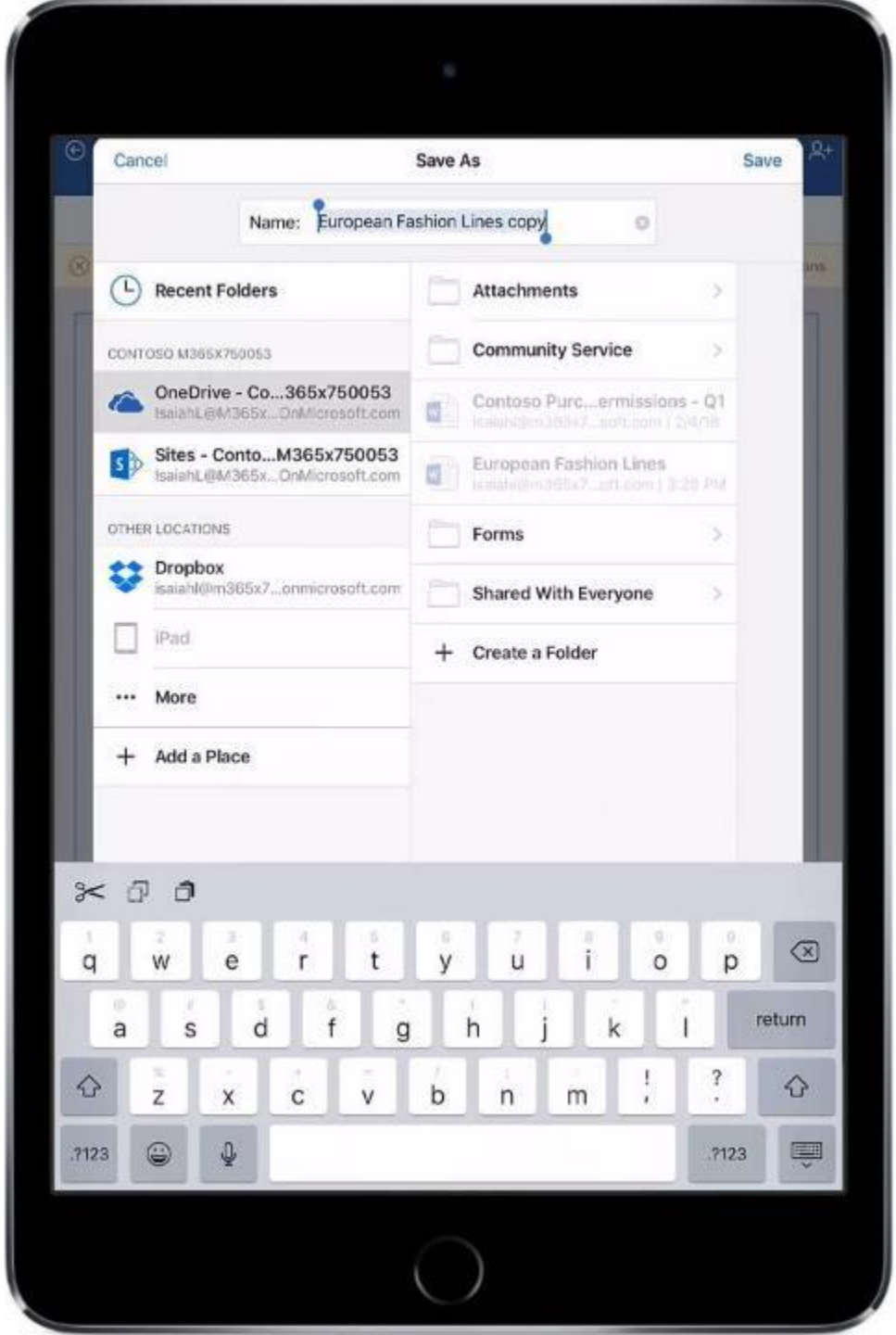
More

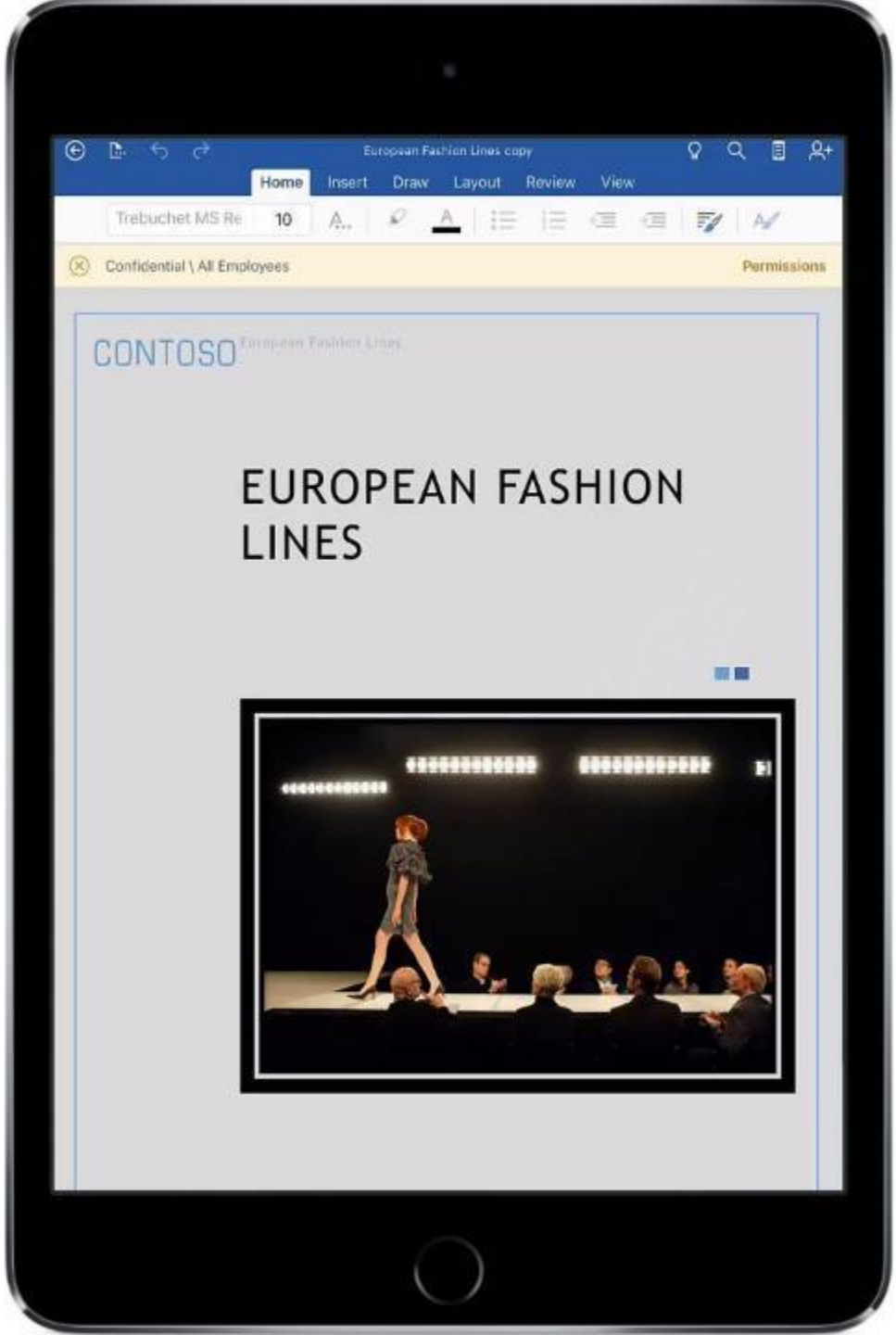
+ Add a Place

Your administrator doesn't
allow saving to personal
locations.

OK







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Note: Please don't update local copies of this document. Remember, we can all work in the document at the same time when it's posted to SharePoint, so there's no reason to have to work in additional copies.

PROJECT SCOPE

Develop garment design and content for our seasonal launch that reaches customers effectively in both physical and virtual storefronts.

Scope will include one core seasonal design with minor modifications only for the three shoulder seasons versions. Final products must include the following considerations:

Implement aspects of our branding for customer recognition and continuity.

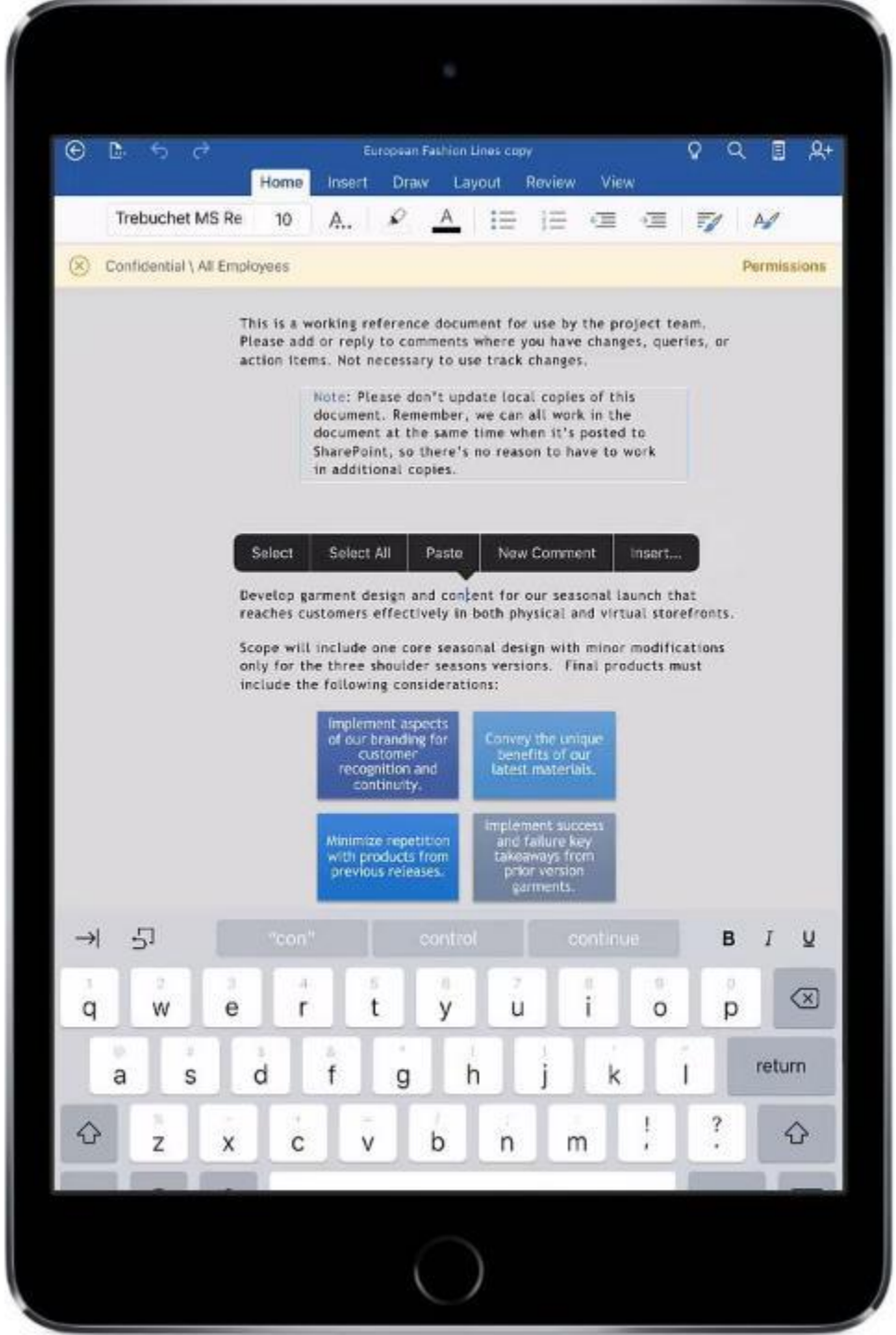
Convey the unique benefits of our latest materials.

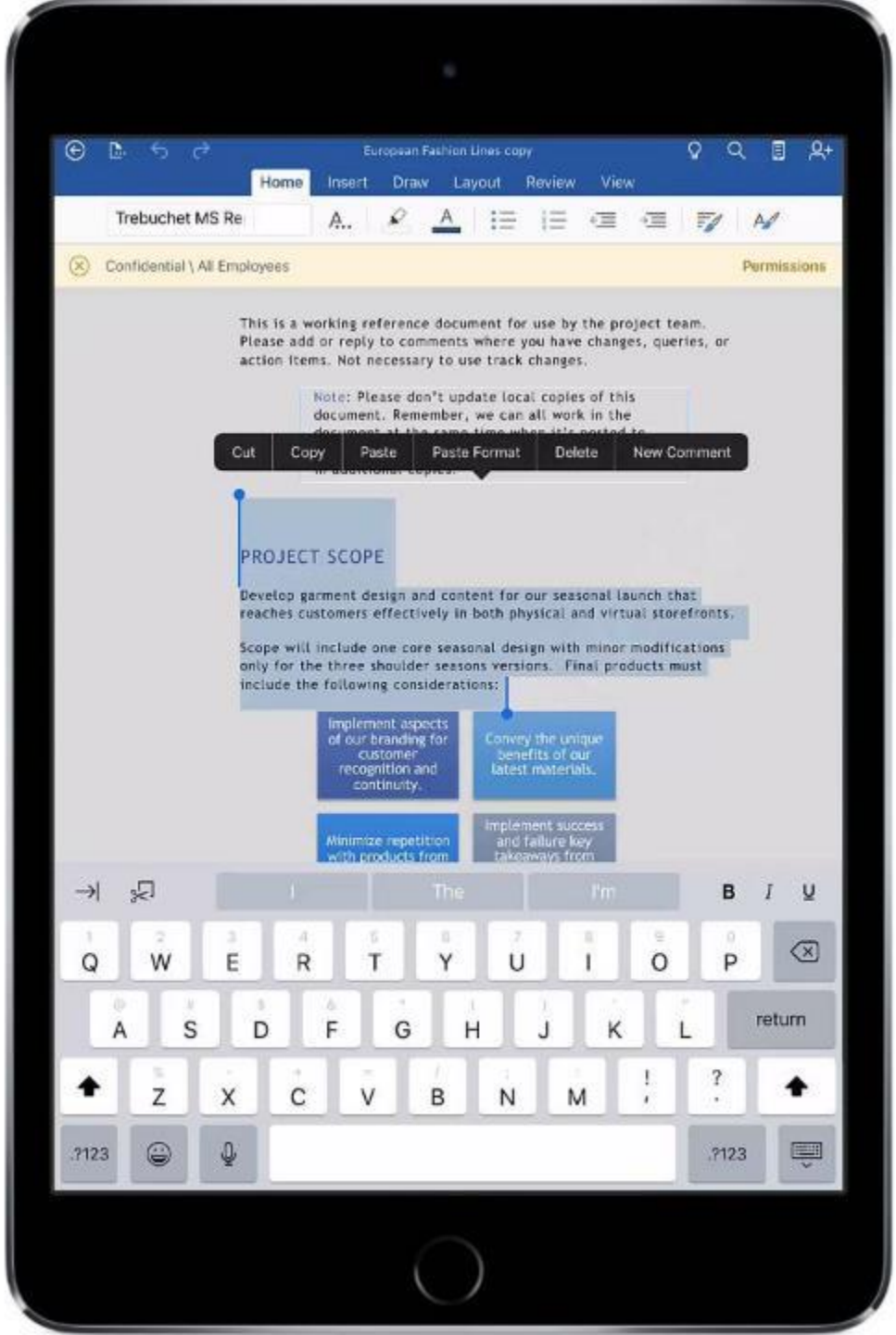
Minimize repetition with products from previous releases.

Implement success and failure key takeaways from prior version garments.

MILESTONES

COMPLETED	MILESTONE	TARGET START DATE	TARGET COMPLETION DATE
<input checked="" type="checkbox"/>	Budget planning	11/7	12/5
<input checked="" type="checkbox"/>	Research phase 1	11/14	12/9
<input type="checkbox"/>	Garment/design concept development	12/15	2/6
<input type="checkbox"/>	Research phase 2	1/3	1/18
<input type="checkbox"/>	Garment/design creation	1/25	FINAL 3/2





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Note: Please don't update local copies of this document. Remember, we can all work in the document at the same time when it's posted to SharePoint, so there's no reason to have to work in additional copies.

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Implement aspects of our branding for customer recognition and continuity.

Convey the unique benefits of our latest materials.

Minimize repetition with products from

Implement success and failure key takeaways from

→ ↻ | The | I'm | B I U
1 Q 2 W 3 E 4 R 5 T 6 Y 7 U 8 I 9 O 0 P
@ # \$ % & ' () * + , - . / : ; < = > ? [\] ^ _ ` { | } ~
↑ Z X C V B N M ! , . : ; < = > ? [\] ^ _ ` { | } ~
.123 ☺ 🗣️ .123 🗣️



Tips



Podcasts



Photo Booth



Find Friends



Find iPhone



TV



Dropbox



Word



Outlook



All Viewers



To: isaiah1750053@outlook.com

Details

Welcome to your Microsoft account

March 11, 2018 at 12:58 PM



Hello, Isaiah

Your Microsoft account ID is **isaiah1750053@outlook.com**

You're all set
One account that connects it all

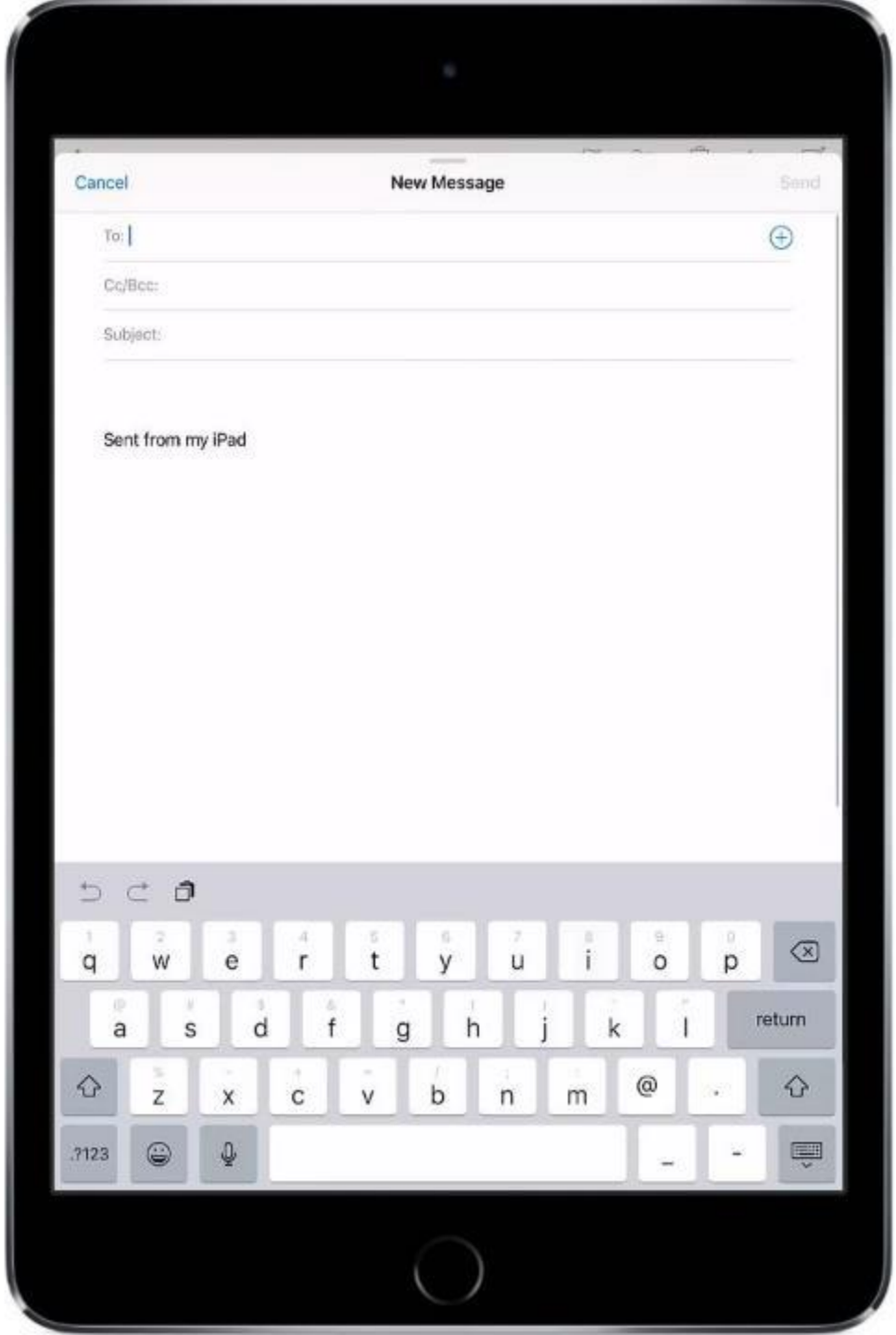
Welcome to your new Microsoft account! Now you're just one sign-in away from all your favorite Microsoft services and a world built just for you.

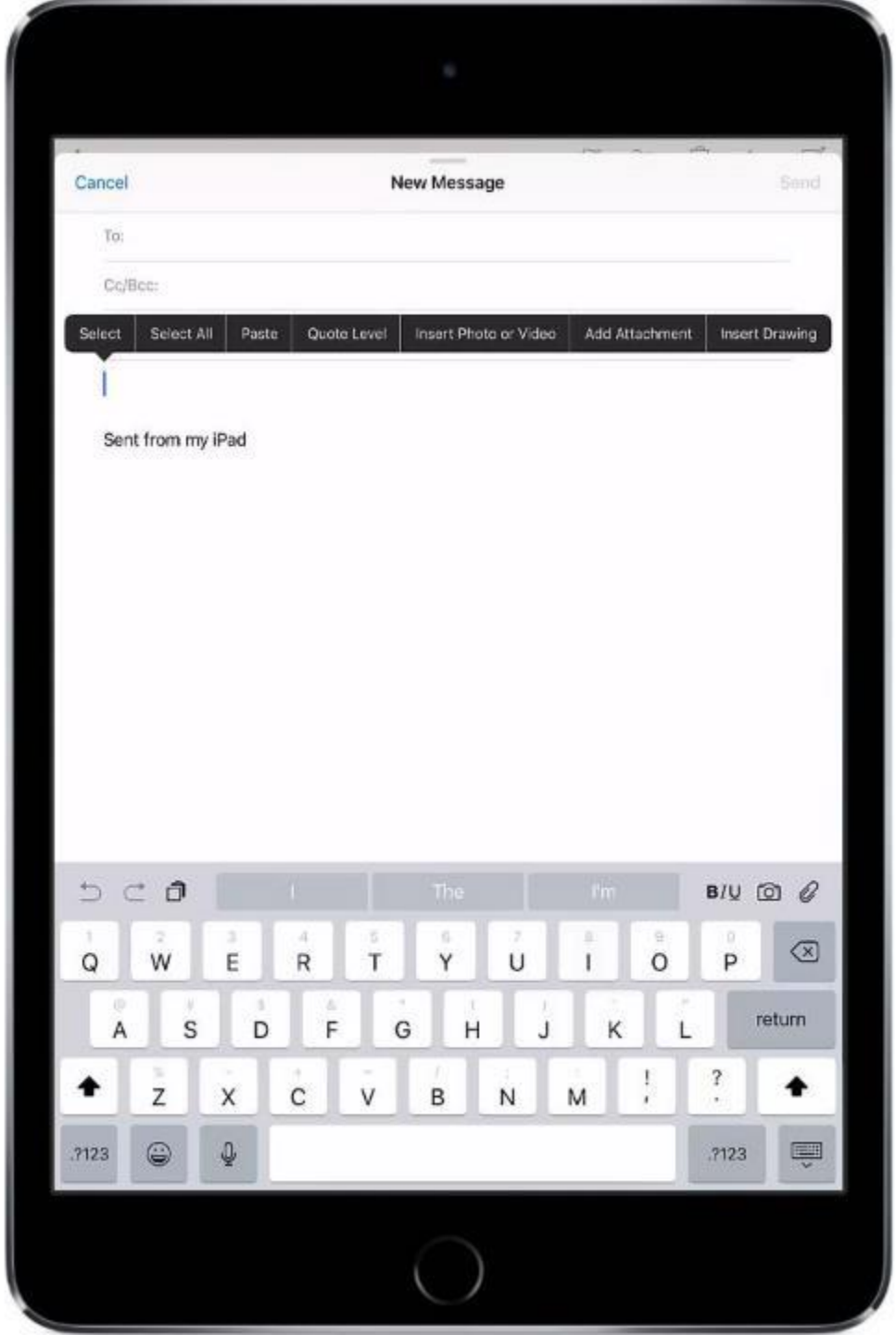
[EXPLORE YOUR ACCOUNT >](#)

Your Microsoft account logs you in to your favorite services



Windows Bing Xbox Live Store OneDrive Skype Outlook Office





Cancel

New Message

Send

To:

Cc/Bcc:

Subject:

Your organization's data cannot be pasted here.

Sent from my iPad





Tips



Podcasts



Photo Booth



Find Friends



Find iPhone



TV



Dropbox



Word



Outlook



All Viewers



This Month

Megan Bowen 3/12/18
Purchasing information
Isaiah Here is the information you requested. Megan

Isaiah Langer 3/8/18
Information You Requested
Here is the information you requested. Thanks

MyAnalytics 3/5/18
MyAnalytics | Your past week
February 25-March 3, 2018 Hi Isaiah Langer, We've got your highlights from...

This Year

MyAnalytics 2/27/18
MyAnalytics | Your past week
February 18-24, 2018 Hi Isaiah Langer, We've got your highlights from last we...

MyAnalytics 2/19/18
MyAnalytics | Your past week
February 11-17, 2018 Hi Isaiah Langer, We've got your highlights from last we...

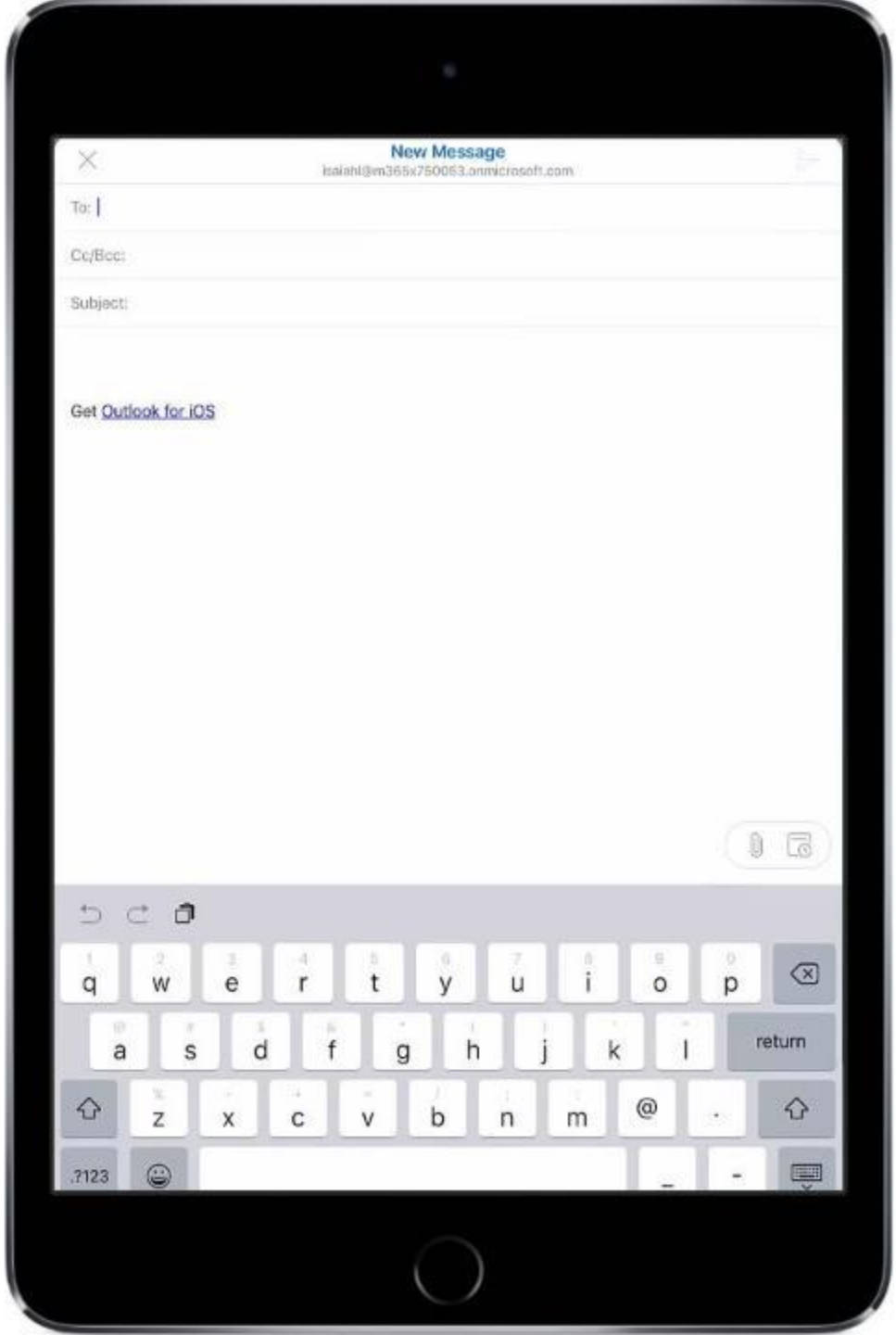
MyAnalytics 2/12/18
Welcome to MyAnalytics
Hi Isaiah Langer, Welcome to MyAnalytics. Did you know? Last week...

Joni Sherman 2/5/18
Sports statistics
Do you LOVE sports? If so, read on... We are going to start meeting in the fo...

Jordan Miller 2/5/18
Expense reports
Hi Isaiah, Have you submitted your expense reports yet? Finance needs L...



No email selected



New Message

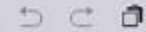
isaiah@m365x750063.onmicrosoft.com

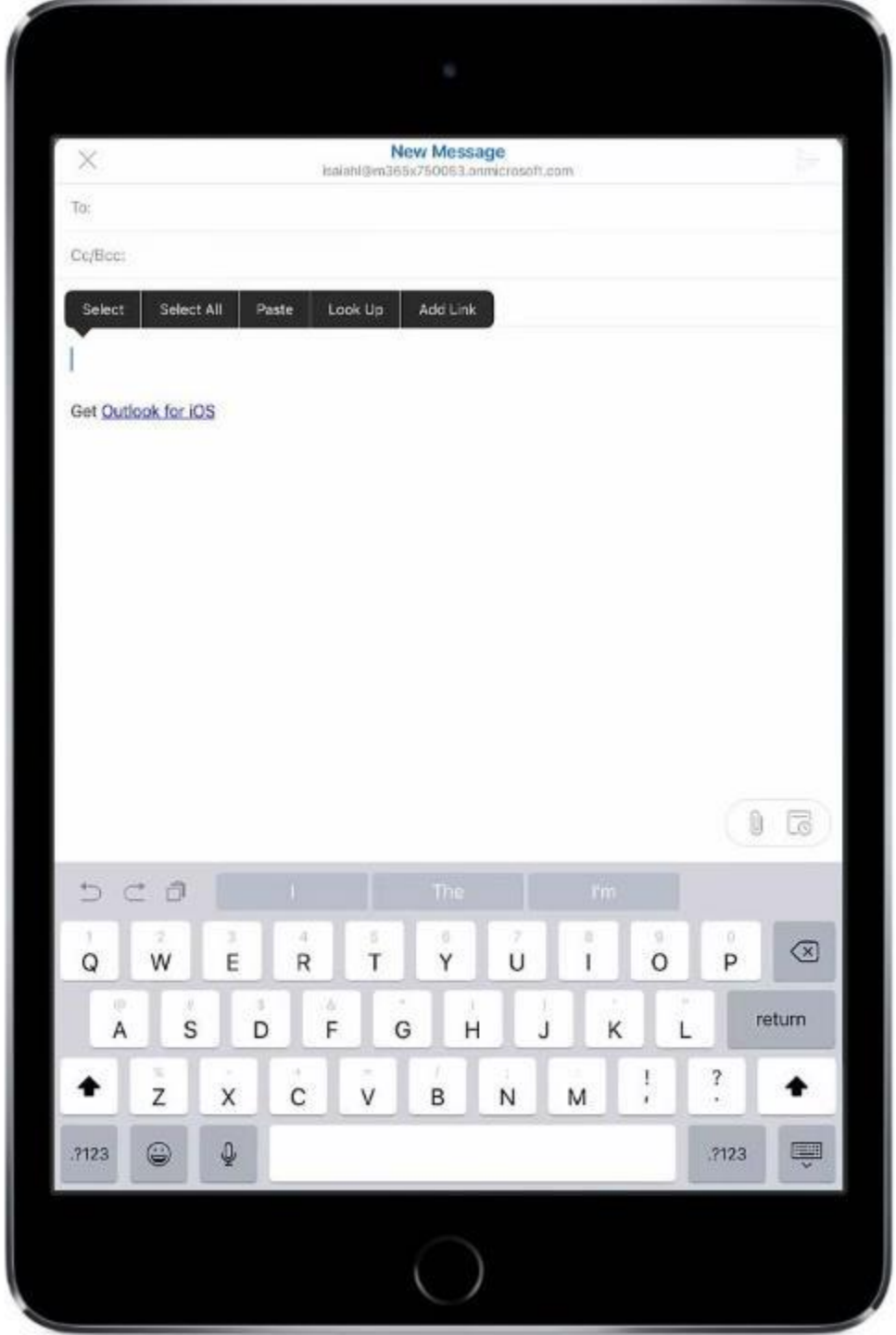
To: |

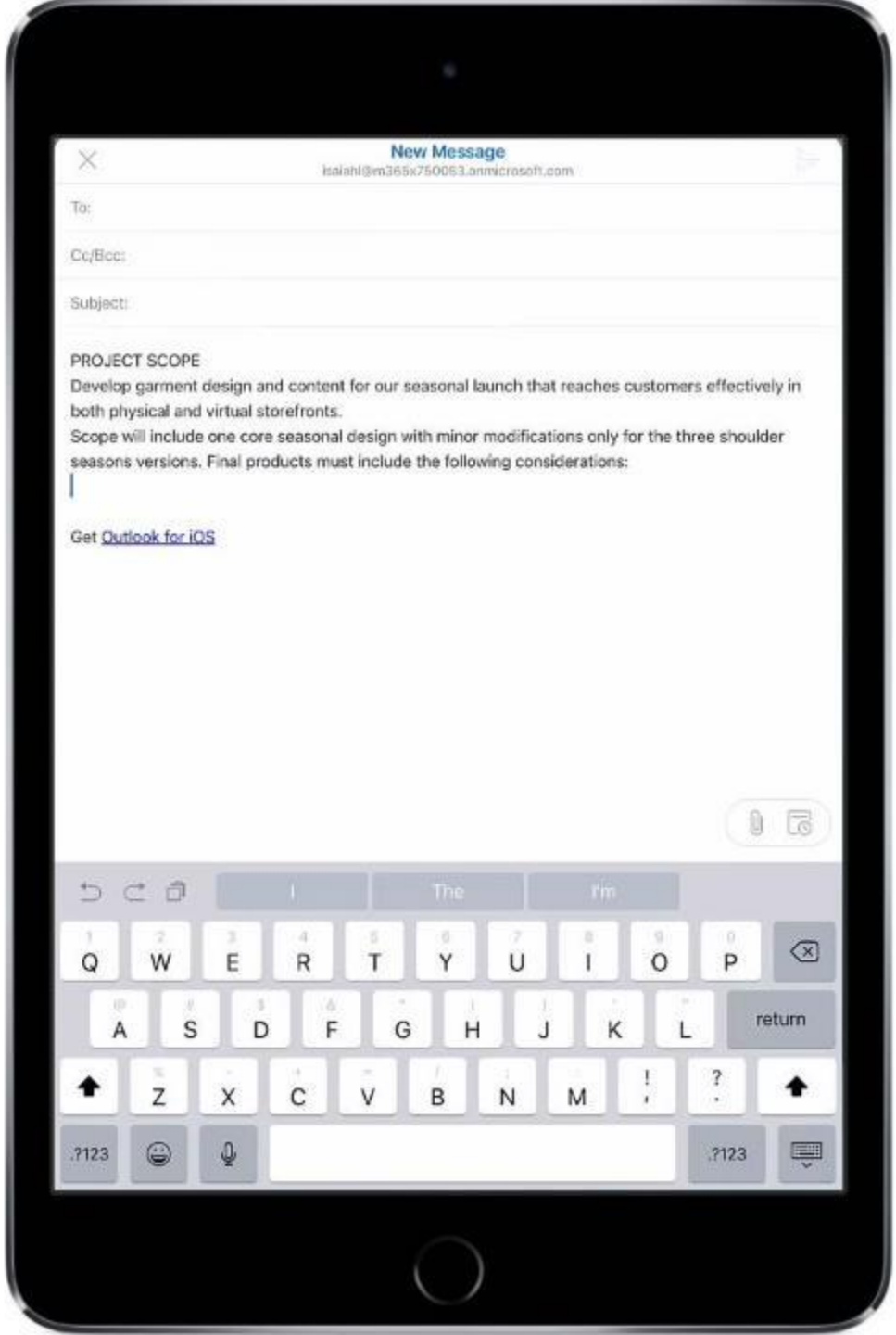
Cc/Bcc:

Subject:

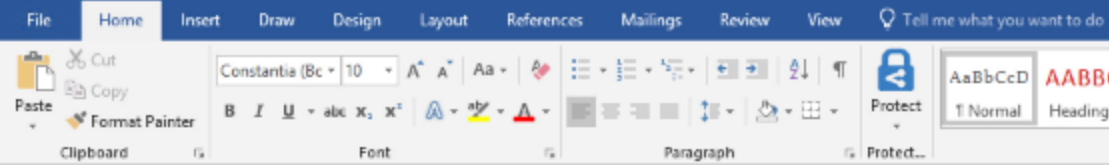
Get [Outlook for iOS](#)











|

Q3 STRATEGY

CONTOSO GLOBAL

Garth Fort

File Home Insert Draw Design Layout References Mailings Review View Tell me what you want to do

Clipboard Font Paragraph Styles Editing

Constantia (Bc) 10 A A Aa +

B I U abc x₂ x² A

Protect

AaBbCcD AABBC AABBC AABBC AaBbCc AaBbCc AA A ABE AaBbCc AaBbCc AaBbCc AaBbCc AaBbCc AaBbCc AaBbCc AaBbCc AaBbCc AaBbCc

T Normal Heading 1 Heading 2 Heading 3 Heading 4 Heading 5 Title Subtitle Subtle Em... Emphasis Intense E... Strong Quote Intense Q... Subtle Ref...

Sensitivity: Confidential \ All Employees

Q3 STRATEGY

CONTOSO GLOBAL

Garth Fort

Contoso Confidential



Info

New

Open

Save

Save As

Print

Share

Export

Close

Account

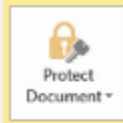
Feedback

Options

Info

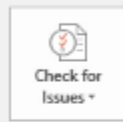
Q3_Product_Strategy

C:\Users\DemoUser\Dropbox



Protect Document

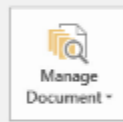
Confidential \ All Employees : Confidential data that requires protection, which allows all employees full permissions. Data owners can track and revoke content.



Inspect Document

Before publishing this file, be aware that it contains:

- Comments
- Document properties, document server properties, content type information and author's name
- Headers and footers
- Custom XML data
- Content that people with disabilities are unable to read



Manage Document

There are no unsaved changes.

Properties

Size	42.8KB
Pages	
Words	
Total Editing Time	1 Minute
Title	Add a title
Tags	Add a tag
Comments	Add comments

Related Dates

Last Modified	8/13/2015 10:18 AM
Created	7/1/2012 11:06 PM
Last Printed	

Related People

Author	Garth Fort
	Add an author
Last Modified By	Linda Kemper

Related Documents

[Open File Location](#)

[Show All Properties](#)





- Info
- New
- Open
- Save
- Save As
- Print
- Share
- Export
- Close
- Account
- Feedback
- Options

New

Search for online templates

Suggested searches: Business Industry Personal Design Sets Event Education Cards



Blank document



Single spaced (blank)



Chronological Resume (...)



Creative resume, design...



Creative cover letter, de...



Polished resume, desig...



Polished cover letter, de...



Blog post



Banded design (blank)

Clipboard: Cut, Copy, Paste, Format Painter

Font: Calibri (Body), 11, A⁺, A⁻, Aa, Font Color, Text Color, Paragraph Spacing, Bullets, Numbering, Indentation, Orientation, Language, Proofing, Font Face, Font Size, Bold, Italic, Underline, Text Color, Background Color, Paragraph Spacing, Bullets, Numbering, Indentation, Orientation, Language, Proofing

Paragraph: Paragraph Spacing, Bullets, Numbering, Indentation, Orientation, Language, Proofing

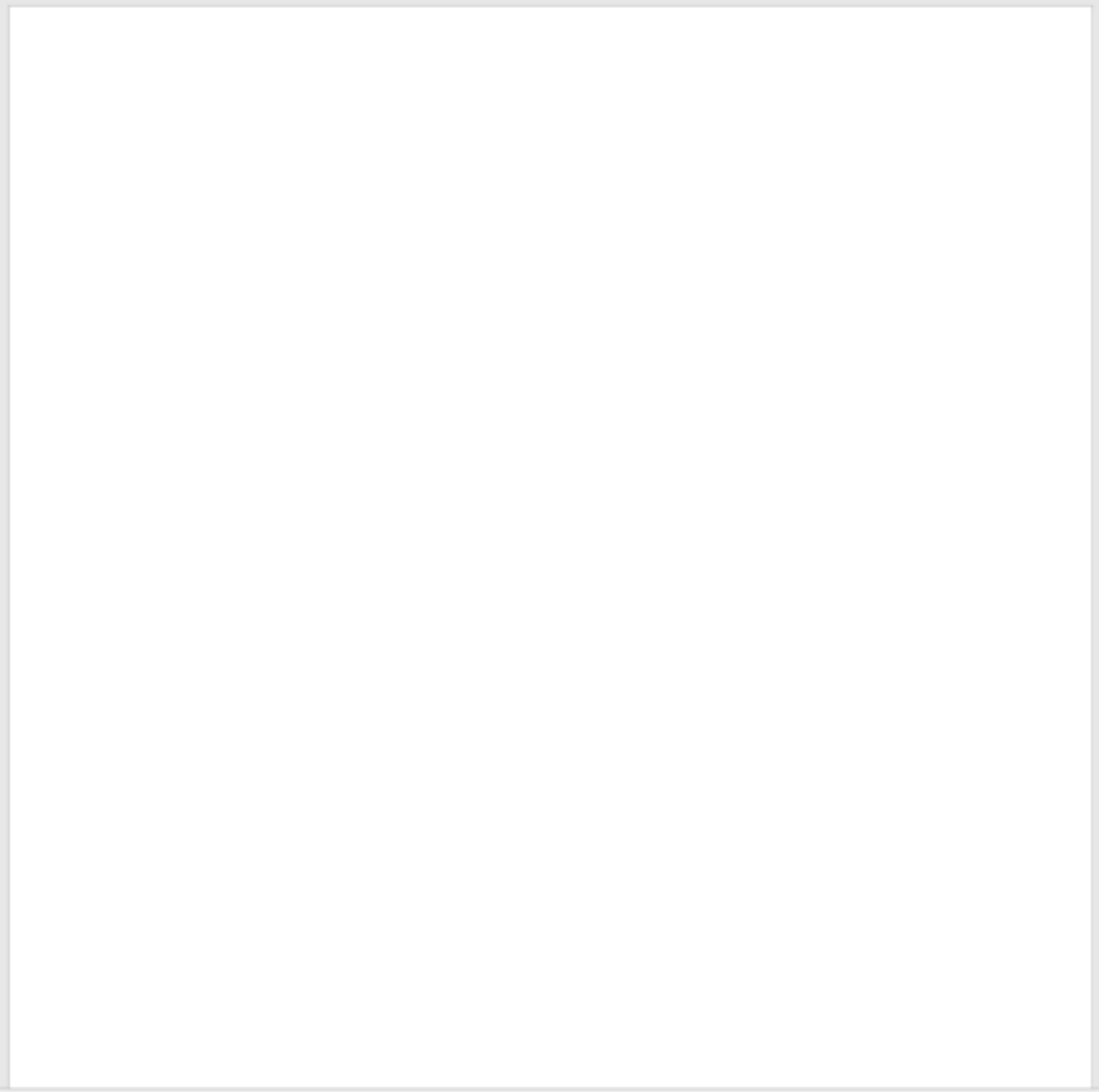
Protect: Protect Document, Restrict Formatting and Content

Styles: Normal, No Spacing, Heading 1, Heading 2, Title, Subtitle, Subtle Emphasis, Emphasis, Intense Emphasis, Strong, Quote, Intense Quotation, Subtle Reference, Intense Reference, Book Title

Editing: Find, Replace, Select

Sensitivity: Not set

Personal, Public, General, Confidential, Highly Confidential, Credit Card Data, Social Security Numbers



Clipboard: Cut, Copy, Paste, Format Painter

Font: Calibri (Body), 11, Bold, Italic, Underline, Text Color, Background Color

Paragraph: Bullets, Numbering, Indentation, Paragraph Spacing, Text Alignment, Line and Paragraph Spacing

Protect: Lock, Unlock, Restrict Editing

Styles: Normal, No Spacing, Heading 1, Heading 2, Title, Subtitle, Subtle Emphasis, Emphasis, Intense Emphasis, Strong, Quote, Intense Quotation, Subtle Reference, Intense Reference, Book Title

Editing: Find, Replace, Select

Sensitivity: Not set

Personal Public General Confidential Highly Confidential Credit Card Data Social Security Numbers

Credit card number: 4111111111111111
|

Windows taskbar: Search, File Explorer, Microsoft Edge, Word



Info

New

Open

Save

Save As

Print

Share

Export

Close

Account

Feedback

Options

Info



Protect Document

Control what types of changes people can make to this document.



Inspect Document

Before publishing this file, be aware that it contains:

- Document properties and author's name



Manage Document

There are no unsaved changes.

Properties

Size Not saved yet

Pages

Words

Total Editing Time 0 Minutes

Title Add a title

Tags Add a tag

Comments Add comments

Related Dates

Last Modified

Created Today, 12:51 PM

Last Printed

Related People

Author

IL Isaiah Langer

Add an author

Last Modified By Not saved yet

Show All Properties



Info

New

Open

Save

Save As

Print

Share

Export

Close

Account

Feedback

Options

Save As



Recent



OneDrive - Contoso M365x750...
IsaiahL.M365x750053.OnMicrosoft.com



Sites - Contoso M365x750053
IsaiahL.M365x750053.OnMicrosoft.com



This PC



Add a Place



Browse

Today



Dropbox

C: > Users > DemoUser > Dropbox

Yesterday



Documents

OneDrive - Contoso M365x750053



Documents

Save As

This PC > Local Disk (C:) > Users > DemoUser > Dropbox

Search Dropbox

Organize New folder

Name	File ownership	Date modified	Type	Size
Get Started with Dropbox Paper		3/6/2018 10:40 AM	Internet Shortcut	1 KB
Q3_Product_Strategy		3/27/2018 3:02 PM	Microsoft Word D...	43 KB

File name: Credit card number

Save as type: Word Document

Authors: Isaiah Langer Tags: Add a tag Title: Add a title

Save Thumbnail

Tools Save Cancel

Word

Isiah Langer

Credit card number: 4111111111111111

Microsoft Azure Information Protection

To set a lower classification label, you must provide an explanation:

- The previous label no longer applies
- Other, as explained

[Text input field]

Confirm Cancel

Confidential Financial

Clipboard: Cut, Copy, Paste, Format Painter

Font: Calibri (Body), 11, Bold, Italic, Underline, Text Color, Background Color

Paragraph: Bullets, Numbering, Indentation, Paragraph Spacing, Text Alignment, Line and Paragraph Spacing

Protect: Lock, Unlock

Styles: Normal, No Spacing, Heading 1, Heading 2, Title, Subtitle, Subtle Emphasis, Emphasis, Intense Emphasis, Strong, Quote, Intense Quotation, Subtle Reference, Intense Reference, Book Title

Editing: Find, Replace, Select

Sensitivity: **Credit Card Data**

Personal Public General Confidential Highly Confidential Credit Card Data Social Security Numbers

Credit card number: 4111111111111111
|

Windows taskbar: Search, File Explorer, Microsoft Edge, Mail, Word

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